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# Publishers' Weekly

THE AMERICAN  
BOOK TRADE JOURNAL

WITH WHICH IS INCORPORATED

The American Literary Gazette and Publishers' Circular.

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Vol. XCII., No. 19

NEW YORK, November 10, 1917

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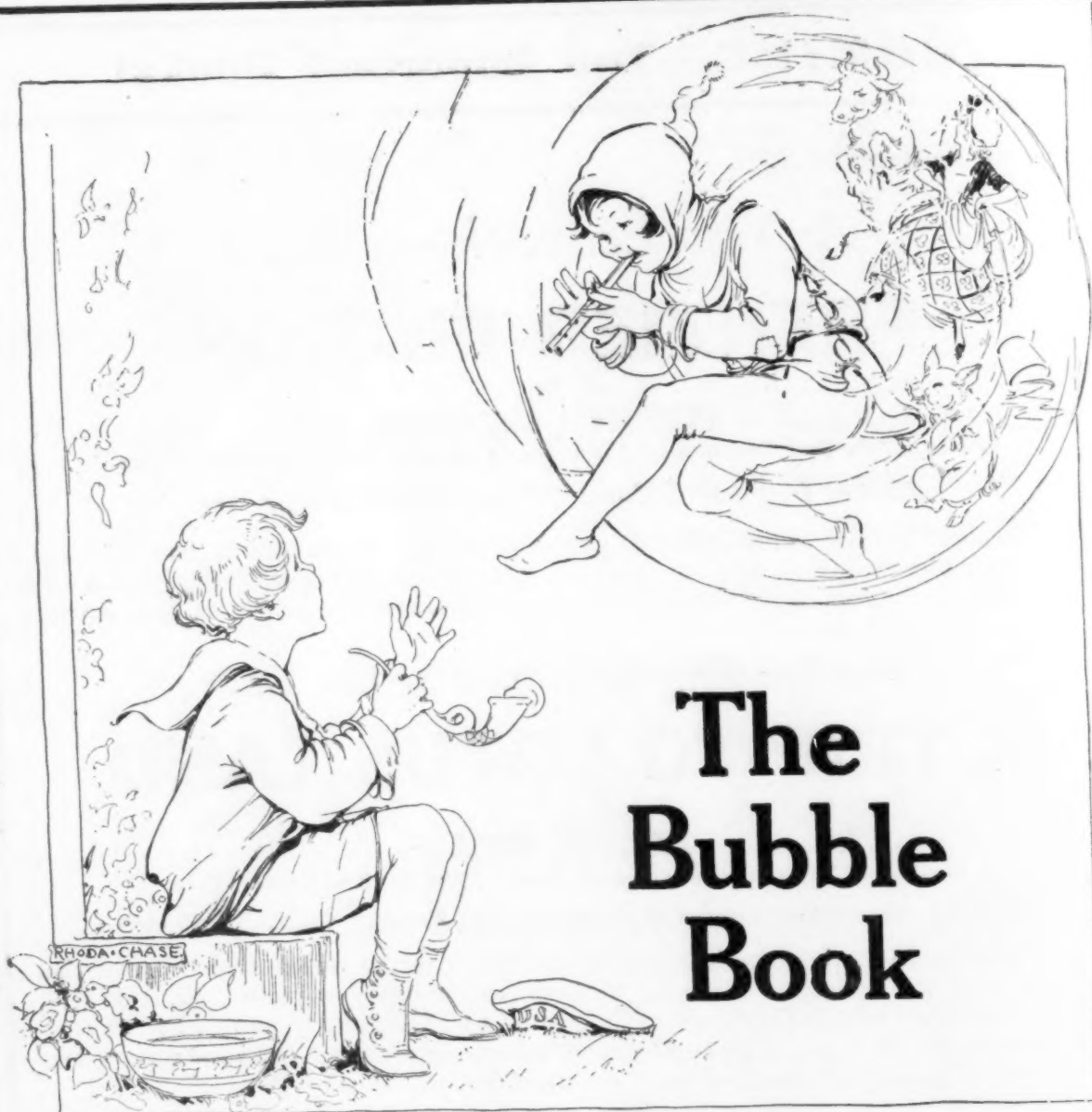
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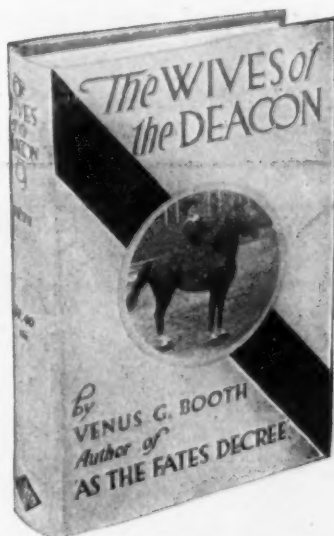
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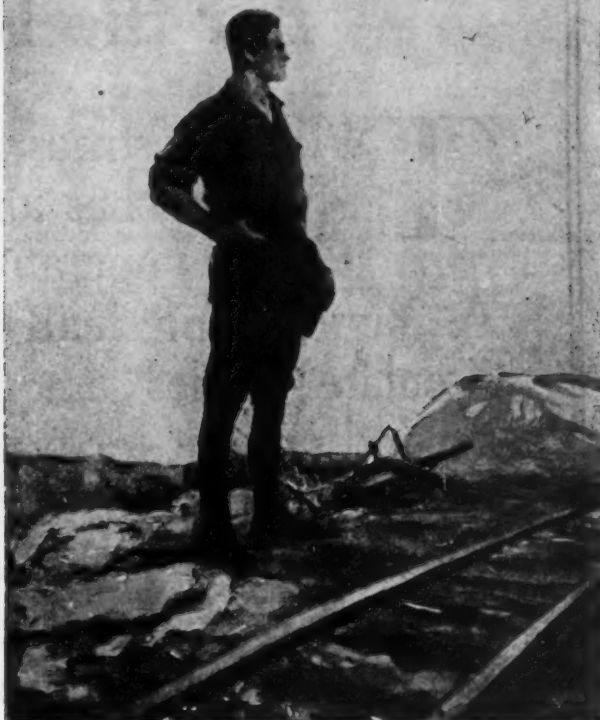
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*The Publishers' Weekly*

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## The Publishers' Weekly

FOUNDED BY F. LEYPOLDT

November 10, 1917

The Editor is not responsible for the views expressed in contributed articles or communications.

Publishers should send books promptly for weekly record and descriptive annotation, if possible, in advance of publication.

For subscription and advertising rates see first page of Classified Advertising.

*"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.*

### THE NEW YORK PRINTING STRIKE AND THE BOOK TRADE

FOR many years the printing trade of New York City has been rendered stable, from a labor standpoint, by a continuing series of contractual arrangements between the printing trade unions on the one hand and the employing printers on the other, which have been carefully framed to eliminate strikes and lockouts and all the old friction between employer and employed. Not only hours and wages but the most minor points of shop management were covered with careful exactitude in these contracts; and, as they were in general lived up to on both sides in spirit as well as letter, the arbitration provided for in them for the settlement of any new difficulties that might arise has been seldom resorted to. It was hoped by all who had the best interests of the trade at heart that at least one branch of industry had entered definitely into a new era of labor relationships.

Two weeks ago one of the smaller and younger unions, that of the cylinder press feeders—a legally incorporated organization—saw fit to repudiate their contract, which had still two years to run, by ordering a strike thruout the city unless an immediate flat wage increase of \$4 a week (amounting on overtime to \$6 or even \$8 a week, or 22% additional) which they demanded be granted. There is no doubt that, altho printing is a comparatively high paid grade of labor, the increasing cost of living has come hard upon many members of the union in question, which is the lowest grade and poorest paid of all. Indeed we are free to say that, regardless of contract, it seems to us that the employing printers might very well

have done—what, as matter of fact, they did do—offered to consider under the circumstances, some special revision of their wage scale to meet war conditions. And this despite the fact that employing printers, on the whole, have not been helped by the war. With the present scarcity of labor everywhere, the Printers League, the employers association, found it difficult, we understand, to hold some of the more prosperous shops in line against the increase demanded—in one case the contract for election ballots being involved—tho it was realized that the increase created a serious financial situation for many of the smaller houses.

Coincident with the cylinder feeders' demand, request was made by the pressmen themselves for a new increase (beside one which they were by contract to receive on December 1st), altho in their case no strike was threatened, the whole matter being left to the orderly process of arbitration provided for in their contract. Within the present week the job press feeders' union asked for an increased scale and when their representatives agreed on an increase of from \$12 to \$15 a week they repudiated the action of their own officers and demanded \$17. In the meantime typographical union No. 6, to which the great body of printers belong, has made formal request for a "reopening" of its scale and a revision of it upward.

From the publisher's standpoint the situation has but one redeeming feature. Much printing work, at the new high prices that must for a time prevail, will be postponed or curtailed, while other work that cannot be postponed will be ruthlessly eliminated entirely. This will relieve the present pressure for printing work and help somewhat to stabilize the present unhealthy trade condition.

Printers doing miscellaneous job work, or any work of a non-repetitious character, can, of course, pass increased costs on to their customers—and will do so. Others, particularly those doing periodical publications, are bound up usually with long term contracts with their customers from which they cannot legally release themselves by the simple process of repudiation! For them the next few months will be hard ones. Nor will it be possible always for them to secure full alleviation even upon the expiration of their present periodical contracts, for it is a fact that the periodicals themselves have been passing thru one of the most critical periods

in their history, and every one of them sees clearly that the worst, in the form of tremendous increases in second class postage, and further increased costs of manufacture is literally "yet to come."

To the book publishers this particular phase of the labor situation in the printing trades offers some interesting speculations. If printing costs, and particularly labor costs, continue to rise it will mean the death of hundreds of periodicals, for besides the heavy mortality the world over since the beginning of the war in the periodical world (it is estimated that over one-third of all the periodical publications in existence in 1914 have since suspended publication), there are literally thousands of others that are barely hanging on now at a very heavy continuing loss, hoping for improvement in conditions. Even if they survive the net result will undoubtedly be a permanently higher cost level for periodical publishing.

While to the periodical publisher an increase of so little as 10% in either his manufacturing or distributive expense may prove absolutely fatal, to the book publisher—on so different a basis are the two branches of publishing conducted—an increase of 10% in these items may be relatively less important. For this reason, any change, such as the increased postal rates and the present increasing manufacturing costs, which are now bringing book and periodical publishing a little nearer an economic parity, cannot be without interest to the book publishers.

So far as we have attempted to get the consensus of the trade there is agreement that, increases in printing costs have since the opening of the war amounted to from 10 to 25%, most of it during the last few months, but there is also agreement that they have had less effect on book publishing than the increased cost of paper, and that, unless they go higher, no lessening of the book output on this account is threatened. That the periodicals are suffering the most is also agreed, but our correspondents are about equally divided as to whether this will or will not have any effect on book buying and book publishing.

Slow stocks are the death of profits. Rapid turn-overs make the successful store. Let your inventory sheets be the Black List to guard you from putting your capital into slow goods next season.—*Hotchkin: "Manual of Successful Storekeeping."*

#### MR. BUTLER'S TALK TO THE FEDERAL TRADE COMMISSION ON PRICE MAINTENANCE

MR. CHAIRMAN and gentlemen of the Federal Trade Commission: I beg to express to you my sincere thanks for the great courtesy you have extended to me in having a special meeting this morning in order to give me an opportunity to present a serious phase of the great problem before you. I regret I could not follow Mr. Percy Straus of Macy & Company yesterday afternoon, but the instinct of underselling monopoly was so strong in him that he used up the whole afternoon. However, gentlemen, the bookseller has been so long the under dog, sat on and clawed over, that really I am only semi-conscious that I was shoved over. I am here heart and soul in favor of price maintenance, backed by the authors, publishers and booksellers of the United States.

I am of the opinion that any remarks made to you this morning will be along different lines from what you have been hearing. I am going to take you into the enemy's country. I am going to show you what he does when he goes to war, and how he does it. I am going to show you how disastrous his warfare is, and how great the crime is he commits.

Gentlemen, this October, 1917, opens with a declaration of war in the city of New York, between the predatory price cutters of the City of New York that threaten a fight to a finish unless all succumb to the dictates and commands of one of their number who must dominate and dictate terms for selling books in the United States of America. The ones selected for this slaughter, this glorious fight for domination, are the authors, publishers and booksellers of the United States. Under the laws of the land, we are helpless to defend ourselves, but must sell them our books for this merry war as long as it pleases them to continue it. The bookseller looks on aghast, facing disaster.

We ask you to protect us from such attacks by giving us price maintenance, thru the Stevens Bill.

Knowledge of war, the art of war, the results of war, is learned by the study of war. Therefore, for your information and study and investigation, I am going to outline briefly to you the great war that took place a few years ago between the predatory price cutter, underselling monopolies, the free market, and the booksellers, which resulted in almost annihilating the book-trade; and resulted beside in their utter defeat. It was a war of over 14 years, described graphically by the underselling monopolies as: "Long, languishing and weary years."

If they so described it then, what will they say of the war they have now declared? Gentlemen, the horror and the piracy of the U-submarine campaign is a Christian act in comparison with the nefarious and destructive campaign just entered into, that will throw thousands of booksellers into bank-



ruptcy, and injure the great reading public of the United States.

Now, follow me closely. The people of the United States are of vital interest in your present consideration. The merchant next. I am going to show you how vital the author, publisher and bookseller is to them. The one writes the book, the other publishes it, and the other sells it. A trinity that should be held intact, and aided and supported by the government of the United States, and not abandoned to predatory price cutters, underselling monopolies and the free market, as the Government of the United States subjects it to to-day—the only country in the world so doing. They know the value of its literature to its people and what it means. We do not.

The term bookseller, I take it, is a comparatively unknown term to you and largely so to the mercantile world. We rarely hear of them in the world's statistics or in trade reports. Yet, I may surprise you when I state that I individually represent one of the greatest and most vitally important institutions for the benefit of the people of the United States.

This institution is one of great power in the land, quiet, unobtrusive, all powerful, rarely heard of, yet of immense educational and social value to the people.

Consider for a moment, that its product is in the hands of almost every one in the United States in one form or another, millions upon millions, not only for a minute or an hour, but day in and day out, year in and year out, from infancy to childhood, from youth to manhood, girlhood to womanhood, and is one of the great consolers in old age. The pleasure, comfort, consolation of all mankind is in the printed book. It educates and trains. It elevates the civilization of the individual of the community. It elevates and improves entire communities. Without books what would we be? Not one of us in this room but will admit and confess how enormously we have been and are indebted to books for our comfort, our pleasure and our success. The greatest minds of the world have for centuries sung the praises of books and reading.

Gentlemen, I am proud to be able to be present here before you to argue for so great an institution, and to ask and beg of you that it shall be allowed to exist and do business, with all possible power and efficiency.

*To preserve this great institution for the benefit of the American people, we ask for price maintenance, and we ask for the Stevens Bill.*

A few words as to the bookseller himself. Here is a man unique in his way, who, out of the foolishness of his heart, has sacrificed himself and his family to the buying and selling of books, with its precarious profits. With this reward for such a career, let me show you his place in the community, and how vital and important he is wherever placed to every individual he can reach in the United States.

Do you realize how great an educator he is? How the people of his community are largely guided and aided by his judgment and advice in the selection of his books and reading? Do you realize that it is a fair claim that neither the church nor the library can excel him in his work? Why?

Because of the vast number of books published annually he endeavors to select the best. His stock covers every possible subject. He is ready for your demands as far as his capital and possibilities will allow. He studies and endeavors to post himself as to the qualifications of the books he sells. His business is one great mental effort day and night, and the same with his associates. He advises you, your wife and your children as to the books to read. He becomes the mental educator of your family, he learns their characteristics, he becomes your close friend, more so than any other merchant.

Why do I make this earnest appeal to you? Because the book-trade of the United States, for the nefarious purposes of the predatory price cutter had thrust upon them a desperate price cutting war, lasting over fourteen years. During this war the book-trade has been almost destroyed. To-day, another such war is threatened.

The peculiarity of publishing and book-selling demands a published price. That price has to be printed on the wrapper of each book and is used for cataloging and discount purposes. Many thousands of books are published annually, and without such methods it would be impossible to do the book business.

You will see from this why the book-trade was selected for this slaughter. A splendid opportunity was given the predatory price cutter to advertise as follows: "Published price so and so. Our price so and so." The entire stock of the bookseller was subject to this attack, limited only by the desire and selection of the price cutters as to the books they desired to cut. The custom was and is, however, to select what is known as the "best sellers," that is, books written by the most popular authors, the sale of which ought to be the profitable backbone of the publishers and booksellers' business. Without these few successful sales the book-trade could not flourish. And of the thousands of books published annually, hardly 100 would be best sellers. Thus you can see how hard hit the book-trade were by this piracy.

In the years mentioned, beginning about 1900, these underselling monopolies began a fierce and bitter war on the book-trade. "Best sellers" were generally sold by the booksellers at \$1.10 to \$1.08. This was as near a cut price as they could go. As the war progressed, the bookseller was somewhat slighted from direct attack, and a bitter warfare began on books between the rival predatory price cutters themselves. Their selling prices began to descend from \$1.08 to \$1.00, 98 cents, 95 cents, 80 cents, 79 cents, and at times when particularly fierce to 60 cents. The cost price to them was generally 81 cents per copy, plus 28% cost per dollar of sale.



Thus the total cost was \$1.09 per copy, a loss on every copy sold by the price cutter of 9 cents, 11 cents, 14 cents, 29 cents or 30 cents each. Such losses could be cheerfully borne by them and charged up to advertising account, but can you visualize the position of the bookseller at this time, and during the 14 years thereafter?

This crushing war began in New York and spread to Boston, Philadelphia, Chicago, Detroit, St. Louis, San Francisco. In fact it was rampant in every city, town and village of the United States wherever book buyers existed or could be reached by advertisement or mail. Gentlemen, it was a right merry game for them, but death to the hunted bookseller.

During all this period "The Predatory price cutters" were sending catalogs and circulars of their campaign broadcast. The daily, weekly and Sunday papers were full of glaring and striking advertisements of their daily book slaughter, such as the following example taken from one of the daily papers of that period:

"All new copyright fiction at 79 cents.  
"The most sensational sale that the Book Trade of America has ever known. 1,000,000 volumes in readiness. This is a revolt, a revolution. We will limit purchases when we deem it necessary as most of these prices are less than the actual cost of the books to booksellers."

Again:

"Copyright fiction at 95 cents.  
"This store first established every book cut price named in Toledo. Last year we stunned all book dealers by announcing a new low price of 98 cents on copyright books."

And so I could go on quoting. In the file of the newspapers of the country, you will find hundreds of such advertisements, day in and day out. Cut price books were delivered free anywhere in the United States. Libraries and other large buyers were urged to send their orders to them, to be supplied at the most liberal cut prices, profit being no object. Every price cutter in the land was engaged in this warfare, fighting the other to the limit, and using the bookseller and publisher of the United States as the victim.

Now, this slaughter of the book-trade was not done for the benefit of the consumer, that poor consumer, whose interest the price cutters would have you believe they spend their thoughts, their time and their energy to conserve and safeguard. No, gentlemen, it was and is done, solely for personal and selfish reasons and for their own advantage.

This slaughter was ordered and carried on simply to point out and advertise the fact that the great cut in the price of books was indicative of the low prices of all goods sold by the John Jones Company, to emphasize their assertion of "lowest price in the city." To prove this assertion, I quote the following advertisement of one of the leading "predatory price cutters."

"The saving on books, is indicative of the saving thruout the store."

Another:

"Books, merely a peg on which to hang the story of absolute selling supremacy."

Gentlemen, let me tell you right here, as it is with books, so it is with every well known article of merchandise that has obtained a market and is in demand, such as Victrolas, Ingersoll watches, and thousands of other items.

During this war period of over 14 years, what happened to the book-trade? From a small, profitable business, it was reduced everywhere to a nonpaying basis. If book-stores continued to exist it was by selling other merchandise than books. Stores were given up and abandoned one after the other, many were on the verge of bankruptcy, accounts were paid with difficulty, everyone was in fear and trembling as to the future. Every publishing house was hard hit, its output was curtailed, its profits lessened. The author was hurt. Publishers did not want to publish for fear of price cutters. In every corner of the United States the book-trade suffered, and hundreds gave up the fight and went out of business.

And what happened to the people of the United States? I have shown you what a great advantage the bookseller is, or was, in every community he had placed himself in as an educator, as a center of intelligence, as forming the public taste for reading. Prior to this cut price war book-stores were in hundreds of localities where to-day there is none. Entire communities are now deserted, and large cities have only one store. The great educational work of the bookseller has been lost to probably 50 per cent of the American people.

If you consider the matter carefully you will see why the consumer suffered so severely as well as the booksellers. The bookseller runs a one line shop of necessity. No merchant can afford to sell merchandise upon which he makes no profit, but actually loses. Let me show you what really happened.

The bookseller, selling at \$1.08 per book gave with it 3 cents out of his pocket, while the "predatory price cutter" at their prices gave out of their pockets from 9 cents to 30 cents.

Now, gentlemen, here is where the public injury comes; books so cut the dealer tried to avoid keeping. It is a fact that fully 75 per cent of a bookseller's sales of new books are sold on his recommendation and suggestion, not more than 25 per cent are definitely asked for by the public.

The public suffered greatly from the poor service given and the small and dwindling stock for sold stock was replaced as little as possible. Proprietors, clerks, and all classes of employees suffered. Efficient (and expensive) help were dispensed with, their places being filled by the cheapest. The utmost economy was practiced, in fact, until the entire American book-trade was virtually dead.

Meanwhile the predatory price cutters played their cowardly game. They carried



## SOME HILL DRAWINGS THAT WILL MAKE EVERY BOOKSELLER CHUCKLE

in stock only the "best sellers," and, when thru with a cut book, dropped it and hunted for new ones.

To preserve to the people of the United States an institution rendering so great serv-

ice to them, we ask for means to prevent the predatory price cutters from advertising as follows:

"No bookseller shall sell books for less than we. All may now sell with perfect freedom



at whatever price they choose. None shall undersell us."

Note well the sarcasm of this. You may and may not.

Gentlemen, what do you call this method of doing business? What is it but underselling monopoly of the worst kind?

The question naturally arises in your mind, how can the predatory price cutter maintain his position? But there is no law to restrain him. The law seemingly aids and abets him. Indeed to securely control and intimidate booksellers and the thousands of other merchants of branded and well known goods, he has set a drastic law of his own. Here is the law on the subject as he has enunciated it. Please note it well.

"When in a moment of desperation, others cut to meet our price, we in turn cut again and as often as necessary to sustain our reputation for underselling supremacy."

This emphatic warning was spread broadcast that all might know and understand. It is the law of the predatory price cutter the country over. Every merchant, every producer of the land is subject to it. He is compelled to obey this law or abide by the results if he dares to break it. From such tyranny we ask to be delivered.

Is any more evidence or argument needed than herein set forth, of the crushing power this octopus exerts in every city and hamlet of the United States?

Do you not see the "mailed fist" that hangs over every producer, every retailer, large or small, who must succumb to the merciless dictates of the underselling monopoly?

We ask this crying evil be stopped. That if there is no law in this land that will do it, make one. Merchants all over the country are demanding it. Other nations have seen to it that merchants are protected from such unfair assaults. Why should not these United States do likewise?

[Mr. Butler then introduced some examples of price cutting in actual practice.]

A matter that will interest you in connection with this discussion is the fact that the Government of the United States is one of the largest publishers in the world, with the greatest publishing plant and thousands of employees. How does the United States run its book business? It issues catalogs of its publications, the same as other publishers. All the books and pamphlets have the prices printed on them, and all are sold at fixed prices, precisely as the publishers do.

The Government markets an important part of its output thru regularly appointed agents to whom a discount is given and of whom it requires that they observe the list prices as given in its general catalog or printed on the documents themselves. Violations of these instructions are followed by discontinuance of the sales agency.

We ask for this same privilege in conducting the book business. Can we refuse to sell anyone who cuts our prices? Why not? The Government can.

Further the Government sells its revenue and postage stamps at fixed prices.

All magazines and periodicals are published at fixed prices. All newspapers are published at fixed prices.

Competition among publishers is keen. There is no book trust. There never was, there never could be. It was an epithet thrown at the book trade by the predatory price cutters, in the hope it would stick. But it didn't. Every book issued is in competition with some other publisher in the United States and the world over. Never a book is issued that is not accompanied with a pretty big gambling risk as to its success, and the failures are more frequent than the successes.

[Mr. Butler proceeded to show how the decline of the book trade had injured many other affiliated industries.]

The few industries here mentioned out of many are all seriously affected by the decline of bookselling, brought about by the attack of the predatory price cutter. Is it right; is it just, that these should be hurt, and that books should be used as "merely a peg on which to hang the story of absolute selling supremacy?"

In conclusion, gentlemen of the Federal Trade Commission, allow me to point out to you that seemingly there is no present legal remedy for this evil. The law does not protect the merchant. But if this country is to continue in its success and prosperity, it has got to consider and protect the small merchants of the country.

[Mr. Butler here listed by name a number of recent important books.]

COMMISSIONER MURDOCK: In connection with Mr. Gerard's book I should like to ask you this about the book-trade: Does the publication of a book serially, previous to its publication as a book, add to or hurt the sale?

MR. BUTLER: That is a much disputed question, Mr. Murdock. My own opinion is it does more harm than good.

COMMISSIONER MURDOCK: Do you regard the institution of a library in a town as a stimulus to the sale of books or a detriment? Let us take a given town. In Edmond, Oklahoma, a town of 1700 population, there is a thriving book-store; it has thriven for many years. Then the town votes a library. Does that hurt the book dealer?

MR. BUTLER: No, sir.

COMMISSIONER MURDOCK: Does it stimulate his business?

MR. BUTLER: It stimulates it. We have educated the citizens to read books. They go to the library and then come to us.

COMMISSIONER MURDOCK: Do you find in the book trade, quite generally, outside the element of price cutting, a diminution in the reading of books?

MR. BUTLER: From our experience I would say that the falling off is considerable in fiction, but that solid reading has vastly increased; that is, we sell more books to-day on solid subjects such as economics and theosophy and biography than we did five



years ago. The tendency has changed—there is a demand for knowledge.

COMMISSIONER COLVER: In other price cutting instances that have been cited here, it has been said that the merchandise offered at cut prices has been in fact very small in amount; I mean to say the advertisement has apparently announced an unlimited line; but customers, attracted to the sale, find the articles gone, or at least that there was but a very small stock. Is that true as to books?

MR. BUTLER: It is—often.

COMMISSIONER COLVER: I understood you to say that price cutters sent books to libraries and to large buyers of books. What do they get out of that? If that is done is it done for the purpose of inviting them to buy books? As I understand it the price cutter does not really want to sell the stuff he cuts the price on, does he?

MR. BUTLER: No, sir; but he wants to gain the advantage of appearance.

[Mr. Butler pointed out that the largest and best department stores in New York were not cutting book prices and did not wish to.]

If they began to do this their book departments would be ruined; that is, reduced to an unpaying business. They do not want to do it. No merchant wants to give space to merchandise on which he can make no profit.

#### MACY FIRM AND VICTOR COMPANY HAVE TILT AT NET PRICE HEARINGS

At the final session of the Net Price hearings before the Federal Trade Commission in Washington last week a representative of the Victor Talking Machine Company precipitated a short but sharp discussion which evidenced the feeling behind the price maintenance controversy.

H. C. Brown, representing the Victor Company, while on the stand, brought to the attention of the Commission an advertisement of Macy & Co., of New York, offering to sell 75c. records for 35c. He declared that the advertisement was not frank.

Mr. Straus who testified the week before on account of Macy & Co., was in attendance and took occasion to deny that the advertisement stated anything but the truth. He declared that Macy & Co. purchased the records of other dealers, and he presumed that those dealers were willing to sell them because the Victor Company had refused to take back for exchange unsalable goods or records for which the market was not brisk. Mr. Straus said all the records were perfect records and in good condition, altho they were not strictly modern.

This statement prompted Mr. Blackman, of the Blackman Talking Machine Company, to leap to his feet and declare that the selling of the records at 35 cents, which the wholesaler could not sell at that price to the retailer at a profit, was injurious to the business. Mr. Blackman said that he is now a defendant to a suit and that he did not care to testify, but that all he had to say would be said later in court.

Mr. Brown who still held the stand with some show of spirit contradicted the statement that the Victor Company would not exchange records held by dealers. He said that the company invited a law which would *compel* the producer of maintained price goods to take back unsalable merchandise left on the hands of the retailer. Mr. Brown said that the business of taking back unsalable goods or the exchange of records with retailers costs the Victor Company from six hundred thousand to a million dollars annually.

Mr. Brown, in answer to questions of Commissioner Murdock, said that cut prices disrupt trade and create dissatisfaction among consumers.

William A. McDermid, advertising manager for the Gerhard Mennen Chemical Company, interrupted Mr. Brown for a few minutes to make a new point. He said that the Mennen people had a new powder to relieve prickly heat.

They were having a very hard time selling it, because the stores would not take it in large quantities, not because the product was not good, but because the public having seen Mennen's powder and shaving sticks at reduced prices, expect all of the products to be reduced.

Hearings on the maintained price question were to be concluded by the Federal Trade Commission on Wednesday, November 14, to which date they were adjourned last week.

The testimony of the last morning session related exclusively to the subject of the sale of copyrighted books. The witness was Charles E. Butler of Brentano's, whose testimony before the Commission is reported elsewhere.

The Commission gave notice that when the hearings are resumed at least one-half of the day will be given over to persons who are opposed to the principle of the maintenance or standardization of price in the retail trade. The afternoon will be given to George L. Record, who will sum up the arguments for those who support the principle. Mr. Record will, upon this occasion, appear on behalf of the American Fair Trade League.

#### NEW YORK TRADE SUBSCRIBES TO \$1,693,550 OF LIBERTY BONDS

THE special Liberty Loan Committee for the book-trade has just completed its work and reports a total of \$1,693,550 as reported thru them. There were doubtless many other subscriptions to the second Liberty Loan made by members of the book-trade which for one reason or another were not reported thru this committee.

The book-trade committee comprised Charles Scribner, Chairman; G. A. Plimpton, Vice-Chairman; George P. Brett, Charles E. Butler, Frank N. Doubleday, Joseph H. Sears and Whitney Darrow, Secretary.

The following is a list of subscribers of \$1000 or over in alphabetical order. There were a few subscriptions of over \$1000 where the subscriber particularly requested that the name be not mentioned and, consequently,

these subscriptions are omitted from the following list.

American Sports Pub. Co. ....	\$ 1,000
John R. Anderson .....	1,500
D. Appleton & Co., Employees .....	20,650
Auto Blue Book .....	4,500
Baker & Taylor Employees .....	6,350
Brentano's .....	25,000
George Brett .....	10,000
Britton Pub. Co. ....	1,200
A. L. Burt Company .....	5,300
Century Company .....	117,000
Crowell Pub. Co. ....	19,000
T. Y. Crowell Co. ....	1,050
Devon Adair .....	1,000
Dodd, Mead & Co. ....	20,000
George H. Doran Co. ....	25,000
Doubleday, Page & Company .....	100,000
Doubleday, Page & Co. Employees .....	56,350
Mr. Dunlap .....	5,000
E. P. Dutton Co. ....	11,850
Educational Book Company .....	15,000
Encyclopædia Britannica .....	8,050
Encyclopædia Press .....	2,500
W. F. Etherington & Co. ....	10,000
Ginn & Co. Employees .....	2,900
Joseph L. Green, N. Y. Rep. Little, Brown...	1,000
Grosset & Dunlap .....	20,000
Mrs. John Guadrado .....	5,500
Harper Bros. Employees .....	85,000
Lathrop Harper .....	1,000
D. C. Heath .....	25,000
Hinds & Noble .....	2,000
Henry Holt & Company .....	9,100
Leslie Judge Company .....	25,000
McGraw-Hill Book Co. ....	13,100
McGraw-Hill Pub. Company .....	300,000
Macmillan Company .....	10,000
P. F. Madigan .....	6,500
T. F. Madigan .....	1,300
C. E. Merrill Co. ....	5,000
Methodist Book Concern Employees .....	10,500
Thos. Nelson Sons .....	11,000
Newson & Co. ....	14,700
E. D. North .....	1,100
Oxford University Press .....	7,250
G. P. Putnam's Sons .....	1,350
Redding & Co. ....	1,000
Rider Press Employees .....	3,400
Ronald Press .....	3,800
G. Schirmer (Inc.) .....	5,000
G. Schirmer Employees .....	7,000
Charles Scribner's Sons .....	25,000
Charles Scribner's Sons Employees .....	34,300
Fred F. Sherman .....	1,050
G. E. Stechert & Co. ....	2,000
Frederick A. Stokes .....	10,000
United Publishing Corporation .....	100,000
W. J. Watt Co. ....	1,500
Gabriel Wells .....	5,000
World Syndicate .....	5,000
Everett Yeaw (Newson & Co.) .....	2,000

### COMMUNICATIONS

#### WAR-TIME ECONOMY MAKES CO-OPERATIVE JOBING CENTER ADVISABLE IN NEW YORK CITY

New York, November 7, 1917.

Editor, THE PUBLISHERS' WEEKLY:

At the present time when a cry is going up all over the country for economy in business methods, in food, in clothing and in a hundred other respects, it behooves us as a trade to set our own house in order. There is one flagrant leak in our trade business methods which should be given consideration immediately. Have the thirty or forty odd booksellers and book department managers in New York City ever considered that they are duplicating work needlessly daily and at a great expense in filling their pick-up and stock orders? Have the hundred or

more publishers in the city likewise figured the cost of the maintenance of their so-called city trade organization—a cost due in large measure to the lack of organization on the part of the booksellers? In other countries there is not this waste and there is no excuse for its continuing here. A Booksellers' Order and Package Exchange would save the trade yearly a thousand dollars now wasted by retailers and publishers alike.

The operation of such an exchange would be simple: Let each of the three or four dozen booksellers now sending individually at great cost of labor, time and carfare to as many publishers for the books needed daily, either as pick-ups or stock orders, send his entire order, made out on individual sheets for individual publishers as at present, to one central place where all such orders would be collected and redistributed to the publishers. Suppose these orders are deposited by 9:15 a. m.—the usual time the list boys now go out—that at 9:30 the publisher's representative is ready at the central agency to take the orders, that the orders are in turn delivered to this central agency an hour or two later; it will be seen that by 11:30 at latest the bookseller's representative or wagon can in one trip gather the books from all publishers from the exchange. In the meantime, instead of having two or three or five list boys scurrying all over town, he has used one small office boy to deliver his orders and is sending his truck on one short trip to gather these orders.

Even the publisher who it would seem is asked to pay more than his usual share in this scheme, would profit by it. His office would cease to become a place where restless messenger boys disturb his employees to make the same errand for the same books time after time. Under the new method he would be able to handle his daily orders more methodically and with a smaller staff. This labor saving feature is no small item in these days of increasingly scarce and expensive assistants.

The aim of such a Central Exchange would not be to displace the jobber necessarily, but merely to save some very pressing and unnecessary losses thru duplication of effort.

There is another place in which a saving would be made. Large numbers of orders are sent out daily by local booksellers to out-of-town publishers who must in turn fill these orders individually under the present system by parcel post or express at the minimum rate for each individual bookseller. Why should not these orders be forwarded in one collective shipment to the New York Exchange?

It would also prove to the advantage of the out-of-town retailer now using some forwarding agency or obliging publisher friend, to use the New York Exchange.

The cost of maintenance for such an Exchange would be made up by assessments in proportion to the total of business done, and in my opinion would easily prove less than



half present costs for such work. \$5000 would certainly cover the cost of maintenance of such an Exchange for one year and without fear of contradiction it can safely be said that five large New York firms alone spend this sum yearly together for this work.

The possibility of some such Exchange has been broached before in the trade but considering the urgency of present conditions we cannot afford to delay longer.

A NEW YORK BOOKSELLER.

#### BOOK-TRADE ASSOCIATIONS

##### BOOK-TRADE ASSOCIATION'S NOVEMBER DINNER OF THE NEW YORK BOOKSELLERS' LEAGUE

The November dinner of the Booksellers' League of New York will be given at the Aldine Club on November 21st. The guests of honor will be the Hon. James W. Gerard and Mr. Henry Rood. As a very full attendance is expected members of the League are advised to notify the secretary early as to the guests they expect to invite.

##### SCRIBNER NIGHT AT THE BOOKSELLERS' ASSOCIATION OF PHILADELPHIA

The Booksellers' Association of Philadelphia will celebrate Scribner Night on Friday evening, November 16. The speakers will be Dr. Henry Van Dyke, Lawrence Perry, and N. C. Wyeth. Charles Scribner's Sons are also preparing some special entertainment features.

#### OBITUARY NOTES.

DR. E. BENJAMIN ANDREWS, formerly president of Brown University and later chancellor of the University of Nebraska, died Oct. 30th at the age of 73. Since 1909 he had made his home in Florida and had devoted much of his time to writing books and sermons as well as many magazine articles on educational subjects. He was the author of "Institutes of General History," "Outlines of the Principles of History," "History of the United States" and "The Call of the Land."

MR. ISAAC HAMMOND, for nearly fifty years well known in the trade as a bookseller at Charleston, S. C., died Oct. 29th at Amenia, N. Y. He was about eighty years of age. He left Charleston three years ago, being succeeded in the book and stationery business at No. 10 Broad Street by Mr. H. B. Kirk. Mr. Hammond came to Charleston in the year 1866 and for about a year tried cotton planting on James Island. He then entered the book and stationery business on King Street, near Liberty. After a few months he removed his business to Broad Street where he had his store for forty-five years.

#### PERSONAL NOTES

DOUGLAS Z. DOTY, editor of the *Century Magazine*, has resigned that post to become editor of the *Cosmopolitan*.

F. P. A. OF THE now "temporarily submerged 'Conning Tower'" has become a Captain in the United States Army.

IRVING BACHELLER, who as a guest of the British Government sailed on Aug. 15 for London and France to see the war and chiefly to write about it for magazines, has returned to his home in Riverside, Conn. Mr. Bachelier suffered a slight wound at Lens when a shell burst near him and a fragment penetrated his left eye. He was in a hospital for several days as a result of the injury.

#### LITERARY AND TRADE NOTES

THE FUNK & WAGNALLS Co. employees subscribed \$450,000 to the second Liberty Loan.

HENRY HOLT & Co. are removing their stock rooms this week from the old location on West 32d Street to the Puck Building at 305 Lafayette Street.

A PRIZE OF \$50 will be awarded to the designer of the best book plate for the A. A. C. W. business library. Competitors must be members of the Associated Advertising Clubs of the World.

THE FIFTH AVENUE PUBLISHING Co. announces the publication of "The Wives of the Deacon" by Venus G. Booth, author of "As the Fates Decree." This novel brings out the salient characteristics of the Indians.

WILLIAM DEAN HOWELLS'S "Years of My Youth" has just been brought out by the Harpers in a new edition, illustrated from photographs taken especially for the purpose by Clifton Johnson in the regions of Ohio, where Mr. Howells spent his early years.

THE TITLE OF "CRUMPS," The Plain Tale of a Canadian Who Went, by Captain Louis Keene, just published by Houghton Mifflin Company, may be an enigma to some who do not know that "crumps" are high explosive shells.

ON NOVEMBER 1ST, the technical book publishing business of the Clark Book Company of New York, including the books formerly published by Engineering and Contracting of Chicago, were taken over by the McGraw-Hill Book Company, Inc., 239 West 39th Street, New York.

PEDAGOGY FOR MINISTERS is the title of a new book which the Revell Co. is bringing out for Alvah Sabin Hobart, professor of New Testament Interpretation in Crozer Theological Seminary. Professor Hobart applies the principles of pedagogy to preaching and other work of the pastor.

THE HENRY ALTEMUS Co. announces four combination dictionary and phrase books: English-French, English-German, English-Spanish and English-Italian. These dictionaries group together under every important word phrases naturally associated with it.

THE PAGE Co. subscribed \$65,900 to the first Liberty Loan and \$85,500 to the second Liberty Loan; a total of \$151,450. Of this amount the Page Co. has subscribed \$60,000; its officers and stockholders individually, \$89,000; employees, not stockholders, \$2450.



STARTLING REVELATIONS are said to be disclosed in Herbert Vivian's "Francis Joseph and His Court," published this week by John Lane Co. Based on the memoirs of Count Roger de Ressegneur, son of Francis Joseph's court chamberlain, it follows in intimate narrative style the unfortunate career of the Emperor.

WHILE MUCH has been written about Billy Sunday, "Great Love Stories of the Bible" is said to be the first and only book written by him. It consists of twelve narratives, including the stories of Ruth, Esther, Delilah and others told in Mr. Sunday's characteristic language. It will be published by G. P. Putnam's Sons this month.

PERHAPS NO BOOKS are so well thumbed by little fingers as Beatrix Potter's tiny books relating the adventures of one Peter Rabbit, of Little Black Sambo and others of their kind. Frederick Warne & Co. has ready a larger book by Beatrix Potter, with the pleasant title of "Appley Dapply's Nursery Rhymes." It contains amusing verses and original illustrations in color by Miss Potter.

A UNIQUE gift book for children is the Bubble Book, by Ralph Mayhew and Burges Johnson published by Harper & Brothers. This is a book that really sings, for enclosed between the pages are records which can be taken out and played on the phonograph so that the children can hear the verses sung. The book also has colored pictures by Rhoda Chase.

IF YOU would know something of Persia, backwater of humanity, read H. G. Dwight's whimsical account of his sojourn in a Persian town, an experience full of unexpected discoveries from the science of tubless bathing to the inner mysteries of Persian rugs. This new atmospheric book by the author of "Stamboul Nights" was published recently by Doubleday, Page & Co.

THAT ONE, or rather two, may motor and yet have eyes to see is proved by Charles Hanson Towne's pleasant little volume, "Autumn Loiterers" published recently by George H. Doran. Herein he records the joys of some glorious autumn days spent in loitering about quaint towns in the Berkshires in company with Porter Emerson Browne, the "Peb" of the book and "the right companion" of its dedication.

IN AN INTERVIEW in the Chicago Evening Post Miss Burns of Marshall Field & Company is quoted as saying: "Book buying and book selling should be a course in the colleges, or possibly in the schools of journalism. 'I believe women are peculiarly fitted for the work, because they have a capacity for detail. Women should not try to do things in business the way men do them. Their own way of doing things will bring success.'"

DETECTIVE GRyce, the sleuth whom Anna Katharine Green has made famous in her mystery stories, reappears in the new novel by the author of "The Leavenworth Case," "The Hasty Arrow," just published by Dodd,

Mead & Co., opens with the discovery of a young and pretty girl lying dead in a gallery of a great museum, transfixed by a mysterious arrow. It will take a strong minded person to resist the temptation of following Detective Gryce in his solution.

MANY HAD misgivings as to whether Jack London could ever follow up "The Call of the Wild" with a dog story to compare favorably with it, but he answered with "Jerry of the Islands." Now Jerry's brother Michael, who appeared in the chronicle of Jerry's life, plays the star rôle in a third novel in adventures said to be equally interesting and appealing. "Michael, Brother of Jerry" is published this week by the Macmillan Co.

MR. GEORGE YOUNG, formerly Secretary of the English Legation at Lisbon, and author of "Portugal": An Anthology of parallel versions, in Portuguese and English, of some of the more national and characteristic poems and ballads, reveals himself on the title page of his new book "Portugal, Old and Young," an historical study, as the "Diplomatist," who was the author of "Nationalism and the War in the Near East," which was issued thru the Carnegie Endowment for International Peace, two years ago.

THE ENGLISH ARMY COUNCIL recently removed the prohibition of the foreign circulation of *The Nation*. After recalling the circumstances of the prohibition and Lloyd George's and Bonar Law's support of the military authorities in the debate in the House of Commons on April 17, *The Star* comments: "Apparently the bad effect produced in America by the stoppage of *The Nation's* circulation in that country has at last compelled the War Cabinet to give way."

"THE ART OF RECONNAISSANCE," by Major-General Sir David Henderson, is having American publication by E. P. Dutton & Co. It has long been an authoritative manual in the English army. This edition, which was published in England just before the breaking out of the war, contains an added chapter on aerial reconnaissance in which the author takes up a number of famous battles, gives a summary and a map of the operations and tells how aerial reconnaissance would have helped the losing commander.

EVERY LITTLE person who likes to dress up a long suffering pussy cat and wheel it out in a doll carriage will want to see the pictures of real pussies photographed in all sorts of amusing clothes and attitudes which illustrate "The Sandman: His Kitty-cat Stories," by Harry W. Frees, just published by the Page Co. There are pussies selling papers, gardening, telephoning, making cookies and doing many other surprising things. The children will like the little stories that go with them too.

ALTHO IT was war time, Alfred M. Hitchcock made a rather extended trip in Japan in 1916 and was able to move about freely and see a great deal of interest. In "Over Japan Way," to be published November 11,

by Henry Holt & Co., he comments informally on his experiences. Mr. Hitchcock makes no claim to being a journalist, investigator or student of international affairs. His layman's account of things Japanese is profusely illustrated with unusual photographs which he brought home.

"THE CANTONMENT MANUAL," by Major W. G. Kilner and Lieutenant A. J. MacElroy, has been written especially for the recruits who are to make up the new army. It describes in detail the setting-up exercises, the manual of arms, squad drill, interior guard duty, court martial, and the articles of war. One chapter is devoted to signals and signaling, including the most recent flag and other signals. A valuable feature is the advice it gives on the care of clothing, equipment, the rifle, mess-kit, etc. The manual is published by D. Appleton & Co.

Do you know the significance of the shoulder markings worn by our generals and other officers; what are the color insignia of the Regular Army, National Guard and National Army, the significance of colored hat cords; the rate of pay from general to private? "Our Army and How to Know It," a pocket size book edited by Albert A. Hopkins and published by Munn & Co., gives all this information and much more in concise form. The same company also issues a companion volume, "Our Navy and How to Know It," which supplies the corresponding naval data.

FOR TEN YEARS Captain von der Goltz was secret agent of imperial Germany. In "My Adventures As a German Secret Agent," recently published by Robert M. McBride & Co., he tells the story of his participation in many of the most important events of our times up to the day in 1916 when he was released from a British prison and sent to the United States by the English authorities to testify against Capt. Hans Tauscher, accused of complicity in the plot to blow up the Welland Canal—an enterprise which Captain von der Goltz himself had planned.

THE PHILIP GOODMAN COMPANY announces a new book by Arthur Hopkins, the producer, entitled "How's Your Second Act?" Soon after the new year this firm will issue a book on women—still unnamed—by H. L. Mencken, the co-editor of *Smart Set*. This company also announces that it will soon "startle the trade with an announcement of the acquisition of a certain famous Englishman upon whose shoulders it will ride to renown in an hour. The house cannot intimate this author's name but it promises a sensation when it does."

UNIFORM WITH their beautiful gift book edition of Stevenson's "Black Arrow," Charles Scribner's Sons are publishing this fall another book which will appeal strongly to young people, "The Boys' King Arthur," which is Sir Thomas Malory's history of King Arthur and his knights of the round table edited for boys by Sidney Lanier. All of the greatest of the tales are included in this volume, only minor passages and intro-

ductory matter being omitted. In his beautiful color pictures N. C. Wyeth has caught the spirit of the age of chivalry.

THERE ARE always the fond relatives who insist on giving *instructive* books at Christmas and likewise the children who regard such gifts with long faces. Parents, uncles, and aunts need have no qualms of conscience in selecting "The Blue Heron's Feather," by Rupert Sargent Holland, recently published by J. B. Lippincott Co., for it is an accurate historical picture of New York in the early colonial times. It will also be greeted with smiles by young folks, for it is at the same time a lively story of a young Dutch boy who came to New Amsterdam to win his fortune.

#### BUSINESS NOTES

BUFFALO, N. Y.—Anthony Paul & Company have incorporated with a capital stock of \$25,000 to do business as booksellers and engravers. The incorporators are Anthony M. Paul, Bertha D. Paul and Paul T. Batt.

GREENWICH, CONN.—A new bookstore, the Pickwick Bookshop, has just opened up.

LONDON, ENG.—W. Heinemann, who has acquired the copyright in the works of Algernon Swinburne, hopes when the war is ended to bring out a standard edition of the complete works, under the editorship of Edmund Gosse and Thomas J. Wise. For the present the works will be issued as in the past, by Chatto & Windus.

NEW YORK CITY.—The C. W. Clark Company, booksellers at 128 W. 23d Street, have removed to 13 Astor Place.

NEW YORK CITY.—Matthias Oppenhauser has started a mail order book business at 3 Park Row under the style Publishers' Research Company.

NORFOLK, VA.—Freeman's, a new store carrying books as well as art goods, stationery and photographic supplies, has opened on Granby and Tazewell Streets in the Lorraine Hotel building. The proprietor is a son of William Freeman, the proprietor of the Freeman Book Store on Main Street. The son will have entire charge of the new store which is newly equipped thruout.

SAN FRANCISCO, CALIF.—Paul Elder evidently finds that bookselling and publishing do not keep him sufficiently occupied for he is acting also now as an impressario. The war lectures of Frederic Villiers were under his direction, also several concert programs.

WILMINGTON, DEL.—The University Press, Inc., has incorporated here, capital \$500,000, to do a general printing and publishing business.

#### AUCTION SALES

NOV. 13 AT 2:30 P. M. (One session.) Catalog. Historical oil portraits from the collection of Charles F. Gunther. (No. 1202; 336 lots.)—*Henkels*.

NOV. 26, 27 AT 10 A. M. AND 2 P. M. (Four sessions.) Catalog of the genealogical library of Charles Remington. (1379 lots.)—*Libbie*.



## Weekly Record of New Publications

The entry is transcribed from title page when the book is sent by publisher for record. Books received, unless of minor importance, are given descriptive annotation. Prices are added except when not supplied by publisher or obtainable only on specific request. Where not specified the binding is cloth.

Imprint date is stated [or best available date, preferably copyright date, in brackets] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date; otherwise simply "c."

No ascertainable date is designated thus: [n.d.]

A colon after initial designates the most usual given name, as: A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederick; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.

Sizes are indicated as follows: F. (folio: over 30 centimeters high); G. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tt. (32mo: 12½ cm.); F. (48mo: 10 cm.); sq., obl., nar., designate square, oblong, narrow. For books not received sizes are given in numerals, 4°, 8°, etc.

**Adams, Ja. Alonzo** [Grapho, pseud.]. A progressive teacher. Chic., Goodspeed Press. 319 p. 12° \$1.25

**Adams, S: Hopkins.** Our Square and the people in it; il. by J. Scott Williams. Bost., Houghton Mifflin. c. '16-'17 423 p. pls. D \$1.50 n.

Tales which take place in a quaint corner of New York City. *Contents:* Our Square; The chair that whispered; MacLachan of Our Square; The great peacemaker; Orpheus, who made music in Our Square; "Tazmun"; The meanest man in Our Square; Paula of the housetop; The little red doctor of Our Square.

**Altman, Mrs. Addie Richman.** The Harmons; a story of Jewish home life. N. Y., Bloch Pub. 166 p. 12° 75 c.

**American (The) Jewish Year Book** 5678, September 17, 1917, to September 6, 1918; ed. by Samson D. Oppenheim for the American Jewish Committee. Phil., Jewish Pub. Soc. of Am. c. 10+722 p. front. tabs. D \$1

**Anthony, Helen Virginia.** Mr. Slimkins; letters about his doings; with il. by the author. San Francisco, Elder. [c. '17] no paging O bds. 75 c. n.

Letters written to a child about flowers and everyday things and illustrated with color sketches thruout the text.

**Armstrong, Leroy.** Financial California; an historical review of the beginnings and progress of banking in the state. San Francisco, Coast Banker Pub., 454 Montgomery St. '16 191+95 p. front. il. pors. facsms. 4° \$22.50

**Austin, Oscar Phelps.** Uncle Sam's boy at war; an American boy sees the European war; a sequel to "Uncle Sam's soldiers." N. Y., Appleton. c. 11+253 p. il. pls. D \$1 n.

Dan Paterson goes to Europe with a consignment of horses for the Allies. His experiences include the torpedoing of the vessel on which he travels, a ride over the battlefields in a runaway balloon, a descent in "No Man's Land" with snipers and machine guns on every side, some experiences in trench life and trench fighting, a visit as patient to a military hospital, followed by a return home thru the U-boat infested area of the European waters.

**Barton, G:** The world's greatest military spies and secret service agents. Bost., Page Co. c. 11+322 p. il. pls. pors. O \$2

Tales of the world's best known spies and secret service agents. Includes many of the thrilling incidents of the Revolution and the Civil War, the exploits of the spies of Napoleon and devotes a chapter to the spies of the present war.

**Beith, Maj. J: Hay** [Ian Hay, pseud.]. All in it: "K (1)" carries on. Bost., Houghton Mifflin. c. 8+238 p. D \$1.50 n.

Continues narrative of exploits of K-1 as begun in author's "The First Hundred Thousand." Beside stories of actual fighting in Belgium and France book describes work of field telephone men and others.

**Bemis, Katharine Isabel, and others.** The patriotic reader; for seventh and eighth grades and junior high schools. N. Y., Houghton Mifflin. [c. '17] 9+194 p. D 56 c. n.

Patriotic selections in prose and poetry.

**Blauvelt, Mary Taylor.** Ultimate ideals. Bost., Sherman, French. c. 110 p. O \$1 n.

Collection of essays giving a philosophic study of the Beatitudes.

**Bogardus, Emory Stephen.** Social psychology; questions and readings in social psychology. Los Angeles, Cal., Univ. of Southern Cal. [c. '17] 30 p. 8° 65 c.

**Bowman, J: G.** Happy all day through; il. [in col.] by Janet Laura Scott. Chic., P. F. Volland Co. [c. '17] [no paging] obl. O bds. \$1.50 bxd.

Little rhymes for children, attractively illustrated.

**Branch, Mary Lydia Bolles.** Guld, the cavern king. Bost., Sherman, French. c. 175 p. O \$1.20 n.

Fairy story about little Guld and the quaint people who live in underground houses in Koboldland.

**Brooklyn. Public Library.** "Doing your bit" at home; some library books that will help you. Brooklyn, N. Y., The library. 23 p. S pap. gratis

**Brooks, C: S.** There's pippins and cheese to come. New Haven, Ct., Yale Univ. c. 144 p. il. 8° bds. \$2 n.

**Brown, Abbie Farwell.** Surprise house. Bost., Houghton Mifflin. c. 109 p. il. pls. D \$1 n.

Mary's great-aunt hoped she would inherit her love for poetry so she gave her her own library. The surprises that the mysterious library furnished as Mary read book after book makes the story.

**Browne, E. Gordon.** Songs and stories for the little ones; melodies chosen and arranged by Eva Browne. New and enl. ed. N. Y., Dodd, Mead. 254 p. front. music D \$1.25 n.

**Browne, Rev. H: J.** Our renaissance; essays on the reform and revival of classical studies; with a preface by Sir Frederic Kenyon. N. Y., Longmans. 16+281 p. O \$2.60 n.

Constructive essays emphasizing the value of the classics. *Partial contents:* Our renaissance, its meaning, aim and method; The pursuit of beauty; Greece, the cradle of democracy; The gospel of work; How to quicken appreciation of the classics. Contains in appendix a report on museums in relation to the humanities and a suggested catalog of circulating exhibits with estimated cost. Author is professor of Greek, University College, Dublin.



- Bryan, G: Sands.** Sam Houston. N. Y., Macmillan. c. 11+183 p. il. pls. por. D 50 c. n.  
Life of Sam Houston of Texas.
- Bunyan, J:** The pilgrim's progress; dramatized by A. M. Whitney. Bost., Pilgrim. [c. '17] 21 p. O pap. 25 c. n.
- Bustamante, Ramón.** Cuba; "The pearl of the Antilles"; ninety miles off the coast of the United States. St. Louis, Mo., Foreign Pub. [c. '16] 267+4 p. il. pls. fold. map tabs. 8° \$3.75
- Butler, S:** God the known and God the unknown. New Haven, Ct., Yale Univ. c. 91 p. 8° \$1 n.
- Caine, W:** Three's a crowd; an Anglo-American comedy. Bost., Houghton Mifflin. c. 436 p. D \$1.50 n.  
While traveling in Europe, Doll Brackett, a very much shielded American girl, marries George March, an English portrait painter and a fine fellow. Things go well until Mrs. Brackett's attempts to make Doll happy begin to conflict with the same efforts of George, who cannot understand why his wife should have at once the freedom of the "new woman" and the coddling of the "clinging vine." Finally, it comes to a test and in the struggle that ensues Doll really "comes alive."
- Cannold, Lester.** The rapid letter-centering chart for typists. 10½ x 8 in. Directions for the use of the rapid letter-centering chart for typists. N. Y., Pitman. c. '17 13 p. D pap. 25 c.
- Chapin, Anna Alice.** Greenwich village; with il. by Allan Gilbert Cram. N. Y., Dodd, Mead. c. 10+301 p. il. pls. fold. map O \$2.50 n. bxd.  
Account of section of New York City, known as Greenwich Village, its history, landmarks, people, restaurants and life. Illustrated with artistic drawings in line.
- Chatterbox** for 1917; founded by J. Erskine Clarke. Bost., Page Co. [c. '78-'17] 412 p. il. col. pls. por. O bds. \$1.25 n.
- Claudé, Paul.** The hostage; tr. under the direction of Pierre Chavannes; with an introduction. New Haven, Ct., Yale Univ. c. 167 p. 8° bds. \$1.50 n.
- Clute, Willard Nelson.** Experimental general science. Phil., Blakiston. 15+303 p. il. 12° \$1
- Comstock, Sarah.** Old roads from the heart of New York; journeys to-day by ways of yesterday; within thirty miles around the Battery; with 100 il. by the author and others. [New ed.] N. Y., Putnam. c. '15. 24+401 p. (7 p. bibl.) il. pls. fold. maps D \$2.50 n.
- Considerations** concerning the sacrament of our Lord's body and blood; by the Bishop of Vermont. N. Y., Longmans. 24 p. S pap. 10 c. n.
- Converse, Florence.** The blessed birthday; a Christmas miracle play. N. Y., Dutton. [c. '17] 68 p. D 75 c. n.
- Crane, Fk.** Christmas and the year round. N. Y., J: Lane. c. 255 p. D \$1 n.  
Collection of short sketches. *Partial contents:* Christmas means the indestructibility of joy; The art of quietness; Life an adventure; Fooling the children; The spendthrift of love; The examination humbug; The love of praise; What shall I do when I get to Heaven.
- Crawford, Minnie Leola.** Seven weeks in Hawaii; by an American girl; with 54 illustrations. San Francisco, J. J. Newbegin. c. '13-'17 112 p. pls. por. D bds. \$1  
Informal account of a seven weeks' visit in Hawaii.
- Crump, Irving.** The boy's book of mounted police. N. Y., Dodd, Mead. [c. '17] 8+297 p. il. pls. D \$1.35 n.  
Tells young people of the heroic service and romantic lives of the constabulary, or mounted police of the United States and the border countries.
- D'Alton, J. F., D.D.** Horace and his age; a study in historical background. N. Y., Longmans. 12+296 p. D \$2 n.  
Study of Horace viewed in the light of the various movements of his time with an attempt to estimate the influence under which his thoughts were bodied forth.
- Davidson, Rev. J:** Means and methods in the religious education of the young; with special reference to the Sunday school. N. Y., Longmans. 8+152 p. D \$1 n.  
Book for Sunday school teachers and religious leaders giving methods for teaching religious truths.
- Davison, Alvin.** Mammalian anatomy; with special reference to the cat. 3d ed., rev. by Fk. A. Stromstein. Phil., Blakiston. 11+243 p. il. 8° \$2
- De La Ramée, Louise [Ouida, pseud.].** The little earl; il. by Etheldred B. Barry. Bost., Page Co. [c. '00] 82 p. pls. D (Cosy corner ser.) 50 c.
- Detwiler, Justice Brown.** Soldiers' French guide. [2d ed.] N. Y. [Gordon-Detwiler Institute] c. 224 p. 16° \$1.50 n.
- Doolittle, Howard S.** Experimental and applied chemistry. Ann Arbor, Mich., G: Wahr. 189 p. il. 8° \$1
- Du Plessis, J.** Thrice through the dark continent; a record of journeyings across Africa during the years 1913-1916; with map and 60 il. from photographs. N. Y., Longmans. 8+350 p. pls. col. fold. map O \$4.50 n.  
Account of author's travels and experiences in Africa with descriptions of the natives of various parts of Africa and stories of their life. Author is professor in the Theological Seminary of the Dutch Reformed Church, Stellenbosch, South Africa.
- Eassie, R. M.** Odes to trifles; and other rhymes. N. Y., J: Lane. 8+118 p. D \$1.25 n.
- Eaton, Abijah H.** The Eaton and Burnett revised and improved bookkeeping, corporation, voucher and cost accounting; embracing all modern and scientific methods used in business. Balt., Eaton & Burnett Business College. 261 p. il. forms 8° \$1.50
- Escher, Franklin.** Foreign exchange explained; a practical treatment of the subject for the banker, the business man, and the student. N. Y., Macmillan. c. 12+219 p. D \$1.25 n.  
Describes foreign exchange conditions as they exist to-day. Explains question of import and export credits by means of typical case illustrations, and reproduces documents in actual use. Discusses New York's position as a world money market with the more recent developments arising out of war conditions, and modifications of the Federal Reserve system.
- Eversley, G: J: Shaw-Lefevre, Lord.** The Turkish empire; its growth and decay. N. Y., Dodd, Mead. 392 p. front. fold. col.

maps O \$3 n.

Description of the processes by which the Turkish Empire was aggregated under the first ten great sultans and has been dismembered under their twenty-six degenerate successors. Index.

**Exporters' directory of Japan, 1917.** San Francisco, Elder, agt. c. 8° \$2.50 n.

**Fabre, Jean Henri Casimir.** Insect adventures; selections from Alexander Teixeira de Mattos' translation of Fabre's "Souvenirs entomologiques"; retold for young people by Louise Seymour Hasbrouck; il. by Elias Goldberg. N. Y., Dodd, Mead. c. 287 p. front. O \$2 n.

Fabre's life stories of the bee, wasp, spider and fly adapted for children.

**Farrer, Ja. Anson.** The monarchy in politics. N. Y., Dodd, Mead. 9+342 p. (3 p. bibl.) O \$3 n.

Inquiry into the actual practical working of constitutional monarchy in England under George III, George IV, William IV and Queen Victoria, as evidenced by letters, memoirs, diaries and speeches of contemporary statesmen, and especially of the letters of those sovereigns themselves to their ministers, or others, with regard to the chief foreign and domestic problems of their reigns.

**Ferris, Anita Brockway.** Giovanni; stories of an Italian boy. N. Y., Miss. Educ. Movement of the U. S. and Canada. 6+90 p. front. il. 12° 50 c.

**Fletcher, W: Meade.** Cyclopedia of corporations. 8 v. Chic., Callaghan. c. \$60 n.

**Ford, Jos. H., M.D.** Elements of field hygiene and sanitation. Phil., Blakiston. 7+248 p. il. 12° \$1.25

**Fowler, Nathaniel Clark, jr.** The art of letter writing; a practical manual covering the whole field of correspondence. N. Y., Sully & Kleinteich. [c. '13] 8+207 p. forms. D 75 c. n.

Covers science and art of business and social letter writing.

**Freeman, Fk. Nugent.** How children learn. Bost., Houghton Mifflin. [c. '17] 14+322 p. (bibls.) il. figs. D \$1.60 n.

Presents briefly general facts and principles of mental growth that have most direct application to the problems of social control and teaching. Author is associate professor of educational psychology, University of Chicago.

**Frees, Harry Whittier.** The sandman: his Kitty cat stories; with 32 il. from life photographs taken by the author. Bost., Page Co. c. 277 p. pls. D \$1.50

Stories about the little Kitty cat children and how they played just as real children do. Illustrated with photographs of kittens in amusing clothes and poses.

**Friedlander, Jos., comp., and Kohut, G: Alex., ed.** The standard book of Jewish verse. N. Y., Dodd, Mead. c. 43+820 p. D \$3 n.

Anthology of Jewish poems containing nearly 700 poems by Jewish poets and poems about Jews by Christian authors from the earliest times to the present day.

**Gale, Zona.** A daughter of the morning; il. by W. B. King. Indianapolis, Bobbs-Merrill. [c. '17] 289 p. pls. D \$1.40 n.

Follows Cosma Wakely's career and development from illiterate country girl to a woman of charm and usefulness. Fate sends John Ember to tell Cosma that it needs only belief and courage to lift herself from her present environment. With new hope Cosma leaves the farm and begins to improve herself. Later on the same courage helps her to break away from the rut of luxury to devote herself to the less

fortunate. In this work she again meets John Ember and finds that he loves her. Published anonymously in *Woman's Home Companion*.

**Gallizier, Nathan.** Under the witches' moon; a romantic tale of mediaeval Rome. Bost., Page Co. c. 8+455 p. il. col. pls. O \$1.50 n.

Romantic tale of tenth-century Rome concerned with the fortunes and adventures of Tristan of Avalon, while in the Eternal City on a pilgrimage to do penance for his love of Hellayne, the wife of his liege lord, Count Roger de Laval. Theodora, the Queen Courtesan of the Aventine, becomes infatuated with the pilgrim and he incurs the hatred of Basil, the Grand Chamberlain, who loves Theodora. The beautiful Hellayne falls in turn into the power of Basil and Theodora. Eventually Tristan rescues Hellayne whose husband has been slain.

**Garis, Howard Roger.** Uncle Wiggily's Arabian nights; complete in two parts; fifty-two stories—one for each week of the year; il. by E: Bloomfield. N. Y., Fenno [c. '17] 193 p. col. pls. O (Uncle Wiggily's big books) \$1.50 n.

Adventures of Uncle Wiggily Longears with the Arabian Nights people.

**Woo-Uff, the lion.** N. Y., Fenno. [c. '17] 176 p. il. col. pls. O (Circus animal stories) \$1 n.

Woo-uff, the circus lion, entertains his animal friends with accounts of what happened to him before he came to the circus.

**Gate, Ethel M.** The broom fairies; and other stories. New Haven, Ct., Yale Univ. c. 106 p. 8° bds. \$1 n.

**Gates, Eleanor [Mrs. F: Ferdinand Moore].** Apron-strings; a story for all mothers who have daughters and for all daughters who have mothers. N. Y., Sully & Kleinteich. c. 306 p. D \$1.35 n.

Sue Milo, a woman who has much mother love in her heart sacrifices her life to an exacting mother, and never marries. She finds some outlet for her pent up mother love in caring for the children at the orphanage near by the rectory where she lives. As her brother Wallace is about to be married to Hattie Balcome startling discoveries are made by the appearance of a Miss Crosby who proves to be the rector's wife who had left him some time ago and it is found that Wallace had played a disgraceful part in the affair. The marriage is given up and later Hattie and the rector find happiness together. Sue once again has to sacrifice herself and left alone, determines to bring up Miss Crosby's child.

**Gilgamesh.** The epic of Gilgamesh; by Stephen Langdon. Phil., Univ. of Penn. Museum. 207—227 p. il. pls. facsms. Q (Pubs. of the Babylonian section. v. 10, no. 3) pap. \$2.50

**Gordon, Irwin Leslie.** What Allah wills; a romance of the purple sunset; il. by Modest Stein. Bost., Page Co. c. 6+395 p. pls. col. front. D \$1.35 n.

John Forbes, a young American doctor, had been told by Mercedes, the girl he loved, to wait. Meanwhile he determines to make his life of some account by helping the lepers of Arzilla. Mercedes drifts to the East where she falls in love with an Arab. She determines to marry the Arab who loves her in return, but when she learns that Forbes has become a leper in order to study the disease, she renounces her love to go to him.

**Gorell, Ronald Gorell Barnes, Lord.** Days of destiny; war poems at home and abroad. N. Y., Longmans. 10+36 p. S bds. \$1 n.

**Graham system of shorthand simplified;** prepared by an expert shorthand writer; assisted by court reporters and teachers.



- Nashville, Tenn., Draughton Text-book Co. [c. '16] 181 p. il. 12° \$1
- Grant, Mrs. Ethel Watts-Mumford, and others. The revived cynic's calendar. San Francisco, Elder. [c. '17] no paging il. T 85 c. n.  
Epigrams for every birthday in the year.
- Green, Anna Katharine [Mrs. C. Rohlf]. The mystery of the hasty arrow; with il. by H. R. Ballinger. N. Y., Dodd, Mead. c. 7+432 p. pls. D \$1.50 n.  
A beautiful young girl falls dead in a great museum, her heart pierced by an arrow whose origin is a mystery. By her side kneels a woman, her eyes filled with horror. Detective Gryce discovers a bow hidden in the hangings of the gallery, but his cleverest schemes fail at first to unearth the archer. Various astounding complications lend zest to the chase and defer the ultimate solution.
- Green, Béla. Legujabb angol-magyar level-ezo és önügyvéd. N. Y. [The author] [c. '17] 256 p. 8° \$1
- Griffin, Grace Gardner, comp. Writings on American history, 1915. New Haven, Ct., Yale Univ. c. 200 p. 8° \$2.50 n.
- Gruelle, J. B. My very own fairy stories; il. [in col.] by the author. Chic., P. F. Volland Co. no paging O bds. \$1 bxd.  
Twelve fairy tales attractively illustrated with eighty-seven pictures in full colors.
- Gwynn, Stephen Lucius. Mrs. Humphry Ward. N. Y., Holt [n. d.] 127 p. il. por. S (Writers of the day) 60 c. n.  
Account of the life of Mrs. Humphry Ward with a critical estimate of her writings.
- Hale, E: Everett. The man without a country; with introd. and notes by T: Tapper; il. by L. J. Bridgman. Bost., Page Co. c. 18+59 p. pls. col. front. D (Cosy corner ser.) 50 c.
- Harlow, Ralph V. History of legislative methods in the period before 1821. New Haven, Ct., Yale Univ. c. 269 p. 8° (Yale historical pubs. v. 5) \$2.25 n.
- Havard, Valery. Manual of military hygiene for the military services of the United States. 3d., rev. ed.; il. with 7 pls. and 245 engravings. N. Y., Wood. 24+809 p. (6 p. bibl.) 8° \$5
- Havens, Verne Le Roy. Ingenieria de ferrocarriles; la teoria y practica fundamental de ferrocarriles, desde la concepcion del idea hasta la terminacion del trazo. N. Y., Wiley. 10+357 p. il. tabs. diagrs. (1 fold.) 12° \$3.50 n.
- Hazen, C: Downer. Alsace-Lorraine under German rule. N. Y., Holt. c. 246 p. D \$1.25 n.  
Study of the history of Alsace-Lorraine since its annexation by Germany in 1871. Emphasis is placed upon the spirit and methods of German rule, the attempts at Germanization, and the reaction of this upon the local population.
- Heazlitt, Clarence Watt. In divers tones; lyrics. Boston, Sherman, French. c. 60 p. D bds. \$1 n.
- Higbee, F: Goodson. The essentials of descriptive geometry. 2d ed., rev. N. Y., Wiley. 6+218 p. il. diagrs. 8° \$1.80 n.
- Hillyer, Rob. Silliman. Sonnets and other lyrics. Cambridge, Mass., Harvard Univ. c. 67 p. 8° bds. 75 c. n.
- Holmes, J: Haynes. The life and letters of Rob. Collyer, 1823-1912. In 2 v. N. Y., Dodd, Mead. c. v. 1, 25+312; v. 2, 7+400 p. il. pls. pors. facsm. O \$5 n. bxd.  
Life story of blacksmith preacher who emigrated to America in 1850 and later became a famous Unitarian minister. Author is minister, Church of Messiah, New York City, associated with Robert Collyer for last five of his thirty-three years' ministry at that church.
- Husslein, Rev. Jos. Casper. The Catholic's work in the world; a practical solution of religious and social problems of to-day. N. Y., Benziger. c. 286 p. D \$1  
Discusses religious and social problems from the Roman Catholic point of view.
- Infantry Journal. Field fortification; a study of the western front in Europe, 1914-1916; reprinted from the *Infantry Journal*, 1917. Wash., D. C., U. S. Infantry Assn. [814 Seventeenth St.] 106 p. il. diagrs. 4° \$1
- Jacoby, Harold. Navigation. N. Y., Macmillan. c. 11+330 p. il. figs. tabs. O \$2.25 n.  
Practical methods of navigation explained. May be used by beginners but also of value to advanced students. Author is Rutherford professor of astronomy, Columbia University.
- Johnston, C: Haven Ladd. Famous discoverers and explorers of America; their voyages, battles, and hardships in traversing and conquering the unknown territories of a new world. Bost., Page Co. c. 426 p. il. pls. pors. O (Famous leaders ser.) \$1.50  
Stories of the chief discoverers and explorers not only of North America, but also of Central and South America.
- Jordan, Eliz. Garver, comp. and ed. The sturdy oak; a composite novel of American politics by fourteen American authors: S: Merwin, Harry Leon Wilson, Fannie Hurst, Dorothy Canfield, Kathleen Norris, H: Kitchell Webster, Anne O'Hagan, Mary Heaton Vorse, Alice Duer Miller, Ethel Watts Mumford, Marjorie Benton Cooke, W: Allen White, Mary Austin, Leroy Scott; theme by Mary Austin; il. by H: Raleigh. N. Y., Holt. c. 10+346 p. pls. D \$1.40 n.  
Story of George Remington, Republican candidate for district attorney in a small American town, and his young bride, Genevieve, who went in for suffrage. to which George is much opposed. Story which involves kidnapping and mobbing indulged in by the politicians supporting Remington, tells how George's conversion comes about.
- Kaempfert, Waldemar Bernhard, ed. The book of modern marvels. N. Y., Leslie-Judge Co., 225 Fifth Ave. [c. '17] 480 p. il. pors. maps 8° (Sold only with subs. to *Leslie's Weekly* or *Judge*)
- Kidd, R. Sherman, and Cabot, C. L., comps. Oxford English and French conversation book for army and navy men; a hand book of military, naval, aeronautical and other words, terms and phrases in both English and French, arranged for easy pronunciation; a simple, accurate method that enables anyone to converse in French on all subjects. Bost., Oxford Print, 148 High St. 7+79 p. 16° 25 c.
- Kipling, Rudyard. The drums of the fore and aft; il. by L. J. Bridgman. Bost., Page



Co. c. '98 72 p. pls. D (Cosy corner ser.) 50 c.

Kipling stories and poems every child should know. Bk. 1, From [the] Jungle books, Just so stories, etc.; Bk. 2, From The seven seas, The day's work, etc.; ed. by Mary E. Burt and W. T. Chapin. 2 v. Bost., Houghton Mifflin. c. '91-'00. v. 1, 6+142; v. 2, 16+142-361 p. il. D (Riverside literature ser.) v. 1, 44 c. n.; v. 2, 52 c. n.

**Kirkes, W: Senhouse.** Kirke's handbook of physiology; rev. and rewritten by C: Wilson Greene. 9th Am. revision; with 509 il., including many in colors. N. Y., Wood. 9+790 p. 2 col. pls. diags. 8° \$3.75

**Lacey, Raymond H:** The equestrian officials of Trajan and Hadrian. Princeton, N. J., Princeton Univ. Press. c. 87 p. 12° pap. 75 c. n.

**Lajpat Raya.** An open letter to the Right Honorable David Lloyd George. N. Y., Huebsch. c. 62 p. S pap. 25 c. n.

**Live articles on accident prevention, no. 5;** a series of articles reprinted from the monthly Liability Insurance Supplement of the *Weekly Underwriter*, 1916-17. [N. Y., Underwriter Pr. & Pub., 80 Maiden Lane. [c. '17] 143 p. il. S \$1.05

**Longstaff, Maj. F. V., and Atteridge, And. Hilliard.** The book of the machine gun. N. Y., Dodd, Mead. 14+337 p. (40½ p. bibl.) il. pls. pors. diags. (part fold.) O \$3.50 n. Shows the importance of the machine gun as a factor in modern warfare. Authors are officers of British army.

**Lutz, H: F.** Early Babylonian letters from Larsa. New Haven, Ct., Yale Univ. c. 41 p. il. 4° (Yale Oriental ser.) bds. \$5 n.

**M., E. H. W., and Blair, Wilfrid.** Black and white magic [verse]. [N. Y., Longmans.] 12+88 p. D bds. \$1.25 n.

**MacGregor, Thdr. Douglas.** The new business department; its organization and operation in a modern bank. N. Y., Bankers Pub. c. 94 p. forms S (Bank department ser. 4) bds. \$1

Tells how to organize and operate a new business department. Based on methods used in successful banks. Keynotes of book are intensive cultivation of present customers of a bank and systematizing of efforts to secure new ones. Author is member of Department of Publicity, Guaranty Trust Co., New York.

**Mackay, Constance D'Arcy.** The little theatre in the United States. N. Y., Holt. c. 8+277 p. il. pls. O \$2 n.

Account of the rise of little theatres in the United States with sketch of their ancestry. Also gives descriptions, policy, achievement and repertory of each.

**Malory, Sir T:** The romance of King Arthur and his knights of the Round Table; abridged from Malory's *Morte d'Arthur* by Alfr. W. Pollard; il. by Arth. Rackham. N. Y., Macmillan. c. 24+517 p. pls. (part col.) O \$2.50 n.

Gift edition, attractively illustrated with 16 plates in color and 7 plates in black and white.

**Mann, Alb. W.; comp. and ed.** Walks and talks about historic Boston. Bost., Mann Pub. [c. '17] 586 p. il. pl. pors. 4° \$5

**Mather, Irwin F.** The making of Illinois; a history of the state from the earliest records to the present time. Chic., Flanagan. [c. '17] 252 p. front. il. pors. maps 16° 60 c.

**Mathiews, Franklin K., ed.** The boy scouts year book; published for the boy scouts of America. N. Y., Appleton. [c. '16-'17] 260 p. il. pls. figs. Q \$1.50 n.

Varied collection of material to interest Boy Scouts, including fiction, nature lore, camping hints, games, directions for constructing articles of interest to boys and Scout activities in war time.

**Moldenke, R: G: Gottlob.** The principles of iron founding. N. Y., McGraw-Hill. 10+517 p. il., diagr. 8° \$4 n.

**Moore, Herb. Fisher.** Text-book of the materials of engineering. N. Y., McGraw-Hill. 10+204 p. il., fold. tab., diags. 8° \$2

**Morley, Christopher.** Songs for a little house [poems]. N. Y., Doran. [c. '17] 114 p. D \$1.25 n.

**Morrison, A. J.** East by west; essays in transportation; a commentary on the political framework within which the East India trade has been carried on from very early times, starting with Babylon and ending very near Babylon. Bost., Sherman, French. c. 177 p. D \$1.25 n.

*Partial contents:* The old East of Babylonia; Miletus and Corinth; Period of Persian control; The coming of Venice; The Ottoman Turk; The house of Habsburg; British America and British India; The American Revolution; The great transportation war.

**Moss, Maj. Ja. Alfr., and Waldron, Capt. W: H:** What Sammy's doing; being a pictorial sketch of the soldier's life. Menasha, Wis., G. Banta Pub. [c. '17] 141 p. il. music 12° 75 c.

**Murray, Sir Ja. A: H.; and others, eds.** A new English dictionary on historical principles; founded mainly on the materials collected by the Philological Society. [Re-issue in quarterly pts.] [July pt. of v. 10] Verificatory-Visor. N. Y., Oxford Univ. 129-256 p. F bds. \$1.75

**New (The) Eve;** drawings by Fish; written and designed by Fowl; reproduced from and with the kind permission of *The Tatler*. N. Y., J: Lane. 65 p. F \$1.25 n.

Adventures of Eve, young English society girl, humorously pictured with brief comment in the same vein.

**New York [City]. Public Library.** Early American poetry, 1610-1820; a list of works in the New York Public Library; comp. by J: C. Frank. N. Y., N. Y. Pub. Lib. 58 p. 8° pap. 20 c. n.

**Oberholtzer, Ellis Paxson.** A history of the United States since the Civil War. In 5 v. v. 1, 1865-68. N. Y., Macmillan. c. 11+579 p. O \$3.50 n.

Social and economic side emphasized as well as the political. Includes such events as discovery of petroleum in Pennsylvania and the subsequent oil fever, and the attempt to reach Europe by telegraph by way of Behring Strait and Siberia.

**Ordway, Edith Bertha.** The etiquette of today. N. Y., Sully & Kleinteich. [c. '13] 7+236 p. D 75 c.

Discusses etiquette of home, business and social life, duties of the individual, method of correspondence and invitation and details of dress and entertaining.

**Orville, Florence, comp. and ed.** Pollyanna annual; the yearly glad book. Bost., Page Co. c. '95-'17 10+245 p. il. col. pls. figs. Q bds. \$1.50 n.

Selections for children including stories, verses, nature articles, instructions for making and doing things.

**Palm, Baroness von.** Rainy day pastimes for children; with over 250 illustrations. Bost., Page Co. [c. '10] 125 p. il. figs. Q \$1  
Formerly published by Estes.

**Paltsits, Victor Hugo, ed.** Letters of American clergymen, 1711 to 1860; selections ed. from the original manuscripts in the New York Public Library. N. Y., N. Y. Pub. Lib. 14 p. 8° pap. 5 c. n.

**Parker, De Witt H.** The self and nature. Cambridge, Mass., Harvard Univ. c. 9+316 p. 8° \$2 n.

**Parlette, Ralph Alb.** Big business; a book of rejoicing; the business of abolishing work and turning this world into a playground; a Lyceum and Chautauqua lecture which grew into a book. Chic., Parlette-Padget Co. [c. '17] 11+156 p. D \$1 n.  
Talks on how to attain true success in life.

**Pears, Sir Edn.** Life of Abdul Hamid. N. Y., Holt. 10+365 p. front. O (Makers of the nineteenth century) \$2 n.

Biography of Abdul Hamid, sultan of Turkey, the maker of ruin for his country.

**Peat, Harold R.** Private Peat. Indianapolis, Bobbs-Merrill. [c. '17] 235 p. il. pls. pors. D \$1.50 n.

Canadian soldier of the ranks tells his story from the time of his enlistment until he was severely wounded and lay in the open for two nights and a day until the stretcher bearers found him.

**Piper, Marg. Rebecca.** Sylvia Arden decides; il. with a front. in full col. by Haskell Coffin. Bost., Page Co. c. 316 p. D \$1.35 n.

In this third story of Sylvia Arden, she is a little older and deep in the problems of adjustment which come to girls just out of college. The scene is laid partly at New York and partly at Arden Hall. Sylvia makes a sincere effort to find herself and in the process finds love.

**Poore, Ida Marg. Graves, Lady.** An admiral's wife in the making, 1860-1903. N. Y., Dutton. 13+373 p. il. pors. O \$3 n.

Autobiography of Lady Poore with accounts of her travels in various lands.

**Reinlein, Fred.** On the control of insects and fungi. [Mt. Vernon, Ill., Theo. P. Stelle Pr.] 41 p. 12° \$5

**Riley, Elihu S.** Maryland—the pioneer of religious liberty; the only Catholic colony of the thirteen and the first to establish civil and religious freedom. Annapolis, Md. [The author]; Arundel Bldg., West St. c. 61 p. O (Riley's historic ser. 3) \$1; pap. 30 c.

**Robinson, Ernest Franklin.** Military preparedness and the engineer. [2d ed.] N. Y., Clark Bk. Co. c. 361 p. il. 16° \$2 n.

**Robison, Mrs. Jeannie Floyd Jones, and Bartlett, Henrietta Collins, eds.** Genealogical records; manuscript entries of births, deaths and marriages, taken from family Bibles, 1581-1917. N. Y. [Colonial Dames of Am.

in State of N. Y., 2 W. 47th St.] 15+331 p. il. pls. pors. facsms. 8° \$10

**Roehl, L: Michael.** Manual training for the rural schools; a group of farm and farm home woodworking problems. Milwaukee, Wis., Bruce Pub., Montgomery Bldg. [c. '16] 45 p. il. 8° 35 c.

**Rogers, Edn. Everett.** The divided house. Bost. [Badger] [c. '17] 245 p. 12° [Lib. of religious thought] \$1.25

**Rugg, Harold Ordway.** The experimental determination of mental discipline in school studies. Balt., Warwick & York. c. '16 9+132 p. (3 p. bibl.) il. pls. tabs. 12° (Educational psychology monographs, 17) \$1.25

Statistical methods applied to education; a textbook for students of education in the quantitative study of school problems. Bost., Houghton Mifflin [c. '17] 18+410 p. (14 1/3 p. bibl.) charts tabs. (1 fold.) diagrs. D \$2 n.

Explanation of the graphic or statistical method of illustrating educational problems. Author is assistant professor of education, University of Chicago.

**Scott, C: Ernest, D.D.** China from within; impressions and experiences; introd. by Rev. J. Ross Stevenson. N. Y. and Chic., Revell. [c. '17] 327 p. il. pls. por. O \$1.75 n. (Students' lectures on missions, Princeton Theological Seminary, 1914-1915.)

Lectures by an itinerating evangelist giving an account of the inner life of China. Bears testimony to the ability and achievements of the Chinese, to the lostness of China out of Christ, and to our Lord's sufficiency even for China. Author is missionary of the Presbyterian Church, Tsingtau, China.

**Sellards, And. Watson, M.D.** The principles of acidosis and clinical methods for its study. Cambridge, Mass., Harvard Univ. c. 117 p. 8° \$1 n.

**Service, Rob. W.** Ballads of a Cheechako. N. Y., Barse & Hopkins. [c. '09] 137 p. D \$1 n.

**Sherman, Eug. Buren, and Reed, Alb. Alison.** Essentials of teaching reading. Chic., Univ. Pub. 10+278 p. diagr. 8° \$1.28

**Soulsby, Lucy H. M.** The God of all comfort. 2d ed. N. Y., Longmans. 13 p. S pap. 6 c. n.

**Southworth, Gertrude van Duyn, and Paine, Paul Mayo, comps.** Bugle calls of liberty; our national reader of patriotism. Syracuse, N. Y. [University Block] Iroquois Pub. [c. '17] 10+179 p. il. pl. pors. D 60 c.

**Spalding, Rev. H: Stanislaus.** At the foot of the sand-hills. N. Y., Benziger. c. 199 p. il. pls. D \$1

Tells of young Walter Blakestone's year in Nebraska, of the lessons he learned from nature and from his farmer host and his friend, the doctor.

**Sterling, G.** Thirty-five sonnets. [San Francisco] Book Club of Cal. [c. '17] 54 p. 8° \$2.50

**Stewart, Mary.** The way to Wonderland; with il. by Jessie Willcox Smith; decorations by Helen M. Barton. N. Y., Dodd, Mead. [c. '17] 194 p. pls. col. front. O \$2 n.

Story for little children about Polly and Tommy who lived in a mysterious world where they played with out-of-door friends and fairies.



**Stiles, Pauline.** New footprints in old places. San Francisco, Elder. c. 7+202 p. pls. O \$2 n.

Travel sketches dating from October, 1913, to August, 1914, including memories of Rome, Paris, Touraine, Belgium and London. Concludes with chapter on "War and England."

**Storm, Theodor i. e. Hans, Theodor Woldsen.** Immensee; ed. by Alma S. Fick. N. Y., Macmillan. c. 24+177 p. il. por. S (Macmillan German ser.) 40 c. n.

**Strong, E. L.** Lectures on the incarnation of God. N. Y. Longmans. 8+320 p. O \$1.75 n. Lectures delivered to the Oxford Mission Sisterhood of the Epiphany, at Barisal, E. Bengal. *Contents:* The incarnation; The atonement; The descent into Hades; The resurrection; The ascension; True priesthood; The coming of the ascended Christ; Appendix; Index.

**Tagore, Sir Rabindranath [Ravindranatha Thakura].** Sacrifice; and other plays. N. Y., Macmillan. c. 208 p. D \$1.50 n. *Contents:* Sanyasi; Malini; Sacrifice; The king and queen.

**Taylor, A. H. E.** The future of the Southern Slavs. N. Y., Dodd, Mead. 319 p. fold. map. O \$3 n.

Sketches history of Serbia and the Yugoslav people. Sets forth main features of Southern Slav problem of to-day. Points out the conflicting interests, suggests possible boundaries of new Southern Slav state and considers future relationships between the various provinces.

**Thompson, Ja. Edm.** The history of the fall and dissolution of Christendom. Nashville, Tenn., McQuiddy Pr. 383 p. 12° \$1.50

**Towne, C: Hanson.** Autumn loiterers; with drawings by T: Fogarty. N. Y., Doran [c. '17] 129 p. il. pls. D \$1.25 n.

Records some random impressions of an editor and author during a five-day October trip thru the Berkshires.

**Trine, Ralph Waldo.** Higher powers of mind and spirit. N. Y., Dodge Pub., 8th Ave., 33rd-34th St. [c. '17] 241 p. il. por. D \$1.35 n. Presents certain facts which may be conducive to the realization that it is the things of mind and spirit that really count.

**Twiss, G: Ransom.** A textbook in the principles of science teaching. N. Y., Macmillan. 26+486 p. (bibls.) diagr. 8° (Textbook ser. in educ.) \$1.40 n.

**Vivian, Herb.** Francis Joseph and his court; from the memoirs of Count Roger de Res-séguier. N. Y., J: Lane. c. 232 p. il. pors. pls. O \$2.50 n.

Intimate narrative of life of Francis Joseph, Emperor of Austria. Describes the tragedies of his family history and his military victories which amounted to defeats.

**Wade, Blanche Eliz.** The magic stone; rainbow fairy stories. N. Y., Sully & Kleinteich. c. 254 p. il. col. pls. music O \$2 n. Fairy story with a boy hero and several boy characters.

**Waite, Herb. T.** Compendium of natal astrology and universal ephemeris; a simple and practical handbook containing everything necessary to enable all to put to the test the astounding truths of the most ancient science known to mankind, by casting their own horoscopes, and reading their characters and prospects. N. Y., Dutton. [n. d.] 11+212 p. il. tabs. S \$2 n.

Handbook of astrology containing survey of the planets, tables of signs and planets, etc., and directions for casting horoscopes and a practical ephemeris from 1850-1916.

**Walsh, C. C.** Early days on the western range; a pastoral narrative. Bost., Sherman, French. c. 81 p. il. pls. D bds. \$1.25 n.

**Watson, Rev. E: W:** The royal mail to Ireland; or, an account of the origin and development of the post between London and Ireland through Holyhead, and the use of the line of communication by travellers. N. Y., Longmans. 6+244 p. il. pls. pors. plans. diagr. tabs. O \$2.50 n.

Historical record based on the state papers to be found in Record Office, also on public and other documents, principally official. Traces the history from Roman times up to the present.

**Watt, Homer And.** The composition of technical papers. N. Y., McGraw-Hill. 13+431 p. il. diagrs. 12° \$1.50 n.

**Watts, Harvey Maitland.** "Over there"; poems on appreciation, consolation and indignation. Phil., Winston. c. 48 p. S 50 c. n.

**Webb, Rev. T: W:** Celestial objects for common telescopes. 6th ed., thoroughly rev. by T. E. Espin. 2 v. N. Y., Longmans. v. 1, 20+253; v. 2, 8+320 p. il. pls. por. fold. maps (part in pockets) diagrs. tabs. D ea. \$2.50 n.

**Williams, Lawrence F: Rushbrook.** History of the Abbey of St. Alban. N. Y., Longmans. 13+251 p. il. map. plan. D \$2.50 n. Narrative of the history of the Abbey of St. Albans.

**Wister, Owen.** The Virginian; a horseman of the plains; ed. by Ja. Fleming Hosioc. N. Y., Macmillan. [c. '02-'17] 15+423 p. il. pl. T (Macmillan's pocket American and English classics) 25 c. n.

**Wolfe, J. M.** Bessie of Brandenburg. Bost., Roxburgh Pub. c. 180 p. front. D 75 c. Story tells how Bessie Warner took part in a fight for clean politics in the city where her father was mayor.

**Wood, Mary Morton.** The spirit of protest in Old French literature. N. Y. [Lemcke & Buechner] c. 12+201 p. (3 p. bibl.) O (Columbia Univ. studies in romance philology and literature) \$1.50 n.

Effort to discover the problems of social justice and personal liberty that interested the more thoughtful writers of medieval France. *Preface.*

**Wood, Michael.** The mystery of Gabriel. N. Y., Longmans. 184 p. D \$1.40 n.

Story of Gabriel, found when a very young baby and brought up by Miss Honor Forranner. He is different from other boys, of unusual personality, extremely reserved, and a mystery to all. Overshadowed by a fear of heredity, he is subject to moods when he feels impelled to commit horrible crimes. In one of these moods he is prevented from murder by an unseen power. As a result he undergoes a deep religious experience and is at last freed from the yoke he has always borne.

**Work, Edg. Whitaker, D.D.** The Bible in English literature. N. Y. and Chic., Revell. [c. '17] 287 p. D \$1.25 n. Shows how deeply the Bible has influenced English literature.

**Wyatt, Edith Franklin.** The wind in the corn; and other poems. N. Y., Appleton. [c. '01-'17] 11+124 p. D \$1 n.

American song-poems of democracy. Most of these poems have appeared in various periodicals.



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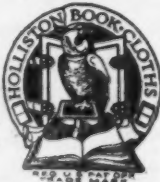
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Reclamation Record, U. S. Reclamation Service, vols.  
1, 2, and 3, and also issue for February, 1914.

Aldine Book Co., 436 Fourth Ave., Brooklyn, N. Y.  
Annals of Iowa, 3d ser. vol. 1, no. 5, and 1st and 2d  
ser. complete or odd.  
Genealogy magazines, books and pamphlets, good  
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Jos. Jefferson edition of Washington Irving, either in  
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William H. Andre, 607 Kittredge Bldg., Denver, Colo.  
Seven Years At the Prussian Court, Edith Keen.

Antique Book Store, Toledo, O.

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Perpetual Mobile Song, Patrick J. O'Hearn.

D. Appleton & Co., 35 W. 32d St., New York.  
An Englishman in Paris, pub. by Appleton & Co.  
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Baptist Book Concern, 650 S. 4th St., Louisville, Ky.  
Hodge, Systematic Theology.

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Bailey & Miller's Embryology, 2nd or 3rd ed.  
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Schaefer's Microscopical Anatomy.  
Sobotta-McMurrich's Atlas Anatomy.

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No classified ads of any kind will appear in  
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E. Borgman, 210 Bremen Station, St. Louis, Mo.  
Amer. Chemical Jl., Balto., 1894-1914, any, single  
vols. or parts, in the entire.  
Science Abstracts, vols. 1-5.  
Chemical News, London, 1895-1916, or part.  
The Analyst, London, prior to 1900.

Boston Book Co., 83 Francis St., Boston, Mass.  
Amer. Geog. Soc. Bulletin, vol. 9, 1877-78, \$3.  
Amer. Jour. Sociology, Feb., '96, May, '99.  
House and Garden, Dec., '05; Sept., '09; Dec., '10;  
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House Beautiful, Feb., June, July, Dec., '97; Aug.,  
'98; recent nos., send for list.  
Int. Studio, Jan.-Mar., June-Dec., 1916.  
Jour. Social Science, nos. 1, 9, 14, 22-24, 27-29, 31,  
32, 34-36.  
United Service 1893-96.

Brentano's, Fifth Ave. and 27th St., New York.  
List of Cyclopedias and Dictionaries, John Crerar  
Library.  
Philosophy of Arithmetic with Tables for Use Multi-  
plication by John Leslie, Prof. of Univ. of Edin-  
burgh, 1820, latest ed.  
Heyman Low, Treatise on Spinal Pedum, Edinburgh,  
1802, Work in Chiropody.  
A. Low, Chiropodist, and Chiropodologia, Causes of  
Corns, Watts, London.  
James Doure, The Foot and Its Covering, 1872,  
London.  
The Brethern, H. Rider Haggard.  
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Wm. Nicolson, Square Book of Animals.  
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Wilson's New York, Old and New, 2 vols.  
Jose, by Valdez.  
Glory and Shame of England, C. Edward Lester,  
2 vols.  
Embellishments of Life, Sheridan Ford.  
Mystic Rose, Crawley.  
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Tender Buttons, Gertrude Stein.  
Morel, Ten Years of Secret Diplomacy.  
Catholic Ideal of the Church, C. B. Brewster.  
Five Years of My Life, Dreyfus.  
Pascarel, Ouida.  
Philosophy of Natural History, Smellie & Ware.  
Blands House Boats and Houseboating.  
Woman in Gray, Williamson.  
The Vikings Skull, Curling.  
Marcellius of Paduas Defense or Paces.  
Soldiers of Fortune, 1898 ed. or 1910 ed.  
Lion and the Unicorn, 1903 ed.  
The Bar Sinister, 1903 ed.  
With the Allies, 1914 ed., all four, R. H. Davis.  
My Mother's Cook Book, compiled by a Committee  
of St. Louis Women, pub. in St. Louis, 1900.  
The Wisdom of the Adepts.  
Arcana of Christianity.  
Celestial Sense of the Divine Work, 1 and 2.  
Breath of God with Man.  
Lyrics of Golden Age, Thos. Lake Harris.  
Training vs. Breaking, Hammond.  
Godwin's Political Justice.  
New Jersey Coast and Pines, Kobbe.  
Robt. Love Taylor's Life Picture.  
Mme. Blavatsky, 1st ed.  
The Real Oscar Wilde, R. Sherard.  
Baedeker's Great Britain.  
Seven Splendid Sinners, Trowbridge.  
Bells and Pomegranates, first ed., Browning.  
Keat's Letters to Fannie Brawne.  
The Brother's Karamazov.  
Pedigree Tables, Herman Goos.  
Allison's Thoroughbred Horse.  
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Anderson's Catalogue of Chinese Painting.  
Young's Travels in France, Original ed.  
Mme. Judith, My Autobiography.  
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Ages, second-hand.

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Edmund D. Brooks, 89 Tenth St., South, Minne-  
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The Genius, Dreiser.  
William and Mary College, vol. x1, no. 1.  
McMaster's History of the U. S., green cloth, vols.  
3, 4, 5, Appleton, 1883.  
Lydia Marie Child, A New Flower for Children.  
Barrie's Plays, Stage Edition.  
Dowson's Dilemmas.

Foster Brown Co., Ltd., 472 St. Catherine St. West,  
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Harrison, Maurice Guest.  
Calderon, Latin America.  
Pyle, Rejected of Men, Harper.  
Harland, Lady Paramount.

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Williams, English Into French.

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Dudley's Military Law.  
Dahlgren, Maritime Law, Boston, 1877.  
Hall's International Law, 6th ed.  
Smith, J. R., The Organization of Ocean Commerce.  
Kirkman Railway Rates and Government Control, 1898.

Opinions of the Attorney General, vol. 9.  
Winthrop's Military Law, 2nd ed., 2 vols.  
Wheaton's U. S. Reports, vol. 9, original.  
Yale Law Journal, vol. 24, no. 4.  
Virginia Law Review, vol. 3, no. 8.  
Lawyer and Banker, vol. 7, no. 5.  
Howe Internal Revenue System.  
Rand & McNally Atlas of Amer., latest.

John W. Cadby, 50 Grand St., Albany, N. Y.

Mark Twain's Works, vols. 24, 25, Royal edition.  
St. Nicholas, 1881, part 1; 1883, pt. 2; 1898, pt. 1;  
1900, both; 1901, pt. 1; all in red cloth.  
Knickerbocker Magazine, 1862, June, Sept. to Dec.;  
1863, Feb. to May, July, Aug.; 1864, June.

D. A. Callahan, 164 So. Main St., Salt Lake City,  
Utah.

Songs from the Garden of Kama, Hope.  
Encyclopedia Britannica, 11th ed., any binding.  
Heather from the Brae, David Lyle.  
Bivouac of the Dead, O'Hara.

Wm. J. Campbell, 1623 Chestnut St., Philadelphia.

Allen, Classified List of Early American Book-Plates.  
Allen, American Book Plates.  
Allen, Ex Libris Essays.  
Arabian Nights, trans. by Foster, N. Y., 1848.  
Ashburner, Rhodian Sea Law, Oxford, 1909.  
Ayscough, French Windows.  
Bennett, Steam Navy of the U. S.  
Brooks Family of Stratford, Conn., 1897, pp. 7.  
Buck, The Cuttalloosa.  
Church, Precious Stones, London, 1883.  
Cockerell, Bookbinding and Care of Books.  
Curzon's Persia.  
Faber, Sir Launcelot.  
Gloucester, Salem and Cumberland Cos., N. J.  
Hunt, Captain Sword and Captain Pen.  
Irving, Salmagundi, First Series.  
Lafayette College Catalogue, 1855-56.  
Linton, History of Wood Engraving in America.  
Michel, La Reliure Francaise.  
Penn, Good Autograph Letter.  
Pigafetta, Magellan's Voyage, Clark, 1906, vol. 1.  
Ransom Genealogy, first ed., 1882.  
Rupp, Early History of Pennsylvania.  
Wytenkamp, Prints and Their Production; a List  
of Works in the N. Y. Public Library.  
Wright, History of Caricature and Grotesque Art.

Camplon & Co., 1316 Walnut St., Philadelphia.

Overland to India, Sven Hedin.  
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Freytag, Debit and Credit.  
Bergmann, Anatomie, 4 vols., in German.

George M. Chandler, 75 E. Van Buren St., Chicago.

Aldrich, T. B., Works, large paper, 9 vols.  
Stevenson, Thistle edition, vols. 23, 24, 25, 26, 27.  
Bacon's Works, Speddings 2nd edition, 7 vols, 1870.  
Balzac, Works, Saintsbury's edition, 40 vols.  
Bourke, Urine Dance of the Zuni.  
Hitchcock, Notes on the Vita Nuova, Miller, 1866.  
Horace, translated by Martin, 2 vols.  
Pictures and Stories from Natural History, Mc-  
Loughlin Bros., 1886.  
Leonardi Da Vinci, Humanist Library.  
MacIse Portrait Gallery, 4th edition.  
Oxford Facsimile Shakespeare.  
Trowbridge, Seven Splendid Sinners.  
Cator Major, Franklin Imprint, 1744.  
Franklin, Poor Richard's Almanac, Original issue,  
any year.

Chateaubriand Memoirs, 6 vols.  
Sanborn, Kate, Old Time Wall Paper, 1905.  
Views of American Cities, pub. about 1850.  
Batson's, Mrs. Stephens, The Summer Garden of  
Pleasure, McClurg.  
Lewis & Clark, Coues edition, vol. 4, Index and  
Maps.

Thomes, History of New Mexico.  
Bret Harte, Works, 19 vols.  
Foxe, Book of Martyrs, Old folio edition with illus-  
trations.  
Musical Quarterly of New York and London, Ja.,  
1916.

Josephus, Illustrated edition.  
Eugene Field's Works, Sabine edition, 12 vols.  
Pettigrew, Medical Portrait Gallery, 2 vols.  
Pennell's Whistler, 2 vols.  
Morris, Howard the Halt, Saga Library.  
Metternich, Memoirs, 5 vols., Scribner.  
Kelmscott Press Books, printed on vellum.  
Fischer, Kaiser Wilhelm and His Consort, 3 vols.  
Hamilton, Jefferson, Franklin, Clay, Federal eds.  
Chateaubriand, Atala.

City Book Co., 711 N. Howard St., Baltimore, Md.  
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Pennell Whistler, first ed.  
Joan of Arc, Mark Twain.  
King Solomon's Wives, Haggard.  
Behind the Russian Veil.  
Mr. Stormfield's Visit to Heaven, Twain.

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Smith, Co. K, 1st Alabama Regiment.  
Harrold, Capture, Imprisonment, Rescue.  
Rand, McNally Atlases, Old ed.  
Idaho, Any books or pamphlets.  
Train Dispatchers' Bulletin, vols. 1-18.  
Hist. of Susquehanna and Juniata Valleys, Phila.,  
1886, vol. 1.  
Sumner, Coastal Plains and Block Mts. in Japan.  
Stowe, Uncle Tom's Cabin, illus. by Billings.  
Stapleton, Annals of Evangelical Churches.  
Sprague, Logarithms to 12 Places and Use in In-  
terest Calc.  
Southwest, Texas, New Mexico, Arizona, California,  
Any Books or Pamphlets.  
Smith, Hist. of Franklin Co., N. Y.  
Smith, Hist. of 19th Reg. Maine Vol. Infantry.  
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Smith, Repetition, etc., in English verse.  
Smith, Recollections Prison Life, at Andersonville,  
Ga., etc.  
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Sieber, Miscellaneous Writings, ed. by Gilman, 2  
vols.  
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Sheldon, Half Century at the Bay.  
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 Schuessler, Trichemistry.  
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 School Review, vol. 2.  
 School Magazine, Woodbridge, Boston, 1829.  
 Sayce, Standard Hist. of World, 10 vols.  
 Saxon, History of Greeks.  
 Sargent, Plants and Their Uses.  
 Salt, Any books or pamphlets.  
 Sale, Manors of Va. in Colonial Times.  
 St. Joseph Co., Ind., Illus. Hist. Atlases of.  
 St. Louis Directory, 1854-55.  
 Sanitary News, Chicago, Set or vols., 1-19.  
 Scales, Hist. of Dover, N. H.  
 Scott, Descendants of, O. P. Allen.  
 Scheverell, 20th Ohio Vet. Vols.  
 Seneca Co. (Ohio) Centennial Biog. Hist. of.  
 Phila. Sewage Experiments, Phila., 1911.  
 Shaler's Geol. Survey of Ky., vol. 6.  
 Shaw, Plain Talks on Com'l Union between Canada and U. S.  
 Sinnett, Annals of Sinnett, Rogers, Coffin Families.  
 Smithsonian Institute Meteorological Tables.  
 Social Science, Jl. of, vols. 41 to date.  
 Sound Currency, N. Y., vol. 1.  
 Southern Hist. Soc. Papers, vols. 39 to date.  
 Southern Magazine, vols. 1-3.  
 Southern Quarterly Review, (N. O.), Oct., 1855; Ser. 3, vols. 1-2, except vol. 2, no. 2, 1856-7.  
 Steam, N. Y., vols. 1, 3, 5, 6.  
 S. C. Religious Histories, Any.  
 Spencer and Allied Families, Henry Whittemore.  
 Stacy, Records Midway Church, Liberty Co., Ga.  
 Stark, Memoir and Official Corresp., etc.  
 Starling, Hist. of Henderson Co., Ky.  
 Connecticut Statistical Acc. Towns and Parishes, nos. 2 and 3.  
 Stephens, Causes Leading to Organ. Cumberland Presbyterian Church.  
 Stevenson, Maps Early Disc. in American, etc.  
 Stone, Extracts from Record Colchester, Conn.  
 Street Ry. J., N. Y., Any.  
 Stribling, Gettysburg Campaign.  
 Wisconsin, Summer Saunterings in, Milw., 1881.  
 Sunday School Mag., Phila., 1824-30, 7 vols.  
 Swan, Hist. of Canton, Ill.  
 Lawrence, Visitation and Search.  
 Sharp, Acc. of Principles and Effects Pa. Stove-Grates.  
 Stowe, Paris, 1884, Case de L'Oncle Tom, Sand.  
 Stowe, Montreal, 1853, Case du Pere Tom.  
 Stillwell, Life and Times of.  
 Stetson, Fortune of a Day.  
 Skinner, Key to Hebrew-Egyptian Mystery.  
 Sampson, Oregon Question.  
 Schafer, Hist. Pacific Northwest.  
 Schuyler, Colonial N. Y., 2 vols.  
 Scott, Modern Idea and Method.  
 Seeber, Great Argentina, Comparative Studies, etc.  
 Shortfield, Life in Far West.  
 Smith, Hydraulics.  
 Smith, Hist. of Adventures in Miranda Exp.  
 Smith's Weekly, Phila., 1845, vol. for Town and Country, vols. 24-26.  
 Insurance Reports, Any States or Governments.  
 Stearns, Shakespeare's Medical Knowledge.  
 Vivian, Everything About Our New Poss.  
 Vermont, History 4th Vol. Infantry.  
 Venable, Tales from Ohio History.  
 Veech, Monongahela of Old.  
 Underwood, North Amer. Hepaticae.  
 Underwood, Iron Muse.  
 Indiana, History of 27th Infantry.  
 Twain, True Story, first ed.  
 Turner, Treatise on Bookkeeping, double entry.  
 Torday & Joyce, The Bushougs.  
 Thwaites, How Rogers Saved Northwest.  
 Thring, Treatise on Practical Legislation.  
 Thomas, Critical Biography by Donn Piatt.  
 Tennessee Bar Assn. Repts., vols. 1-11, 13, 18, 25.  
 Temple, East Tenn. and Civil War.  
 Taylor, History Ten Baptist Churches of Ky.  
 Tanner, Legends from the Red Men's Forest.  
 Tardieu, Diplomatic Questions Year 1904.  
 Tardieu, Notes on U. S.  
 Thornton, Oregon and Calif. in 1848, 2 vols.  
 Tiffany, Sacred Biography, History of Palestine.  
 Tindel, History of Freemasonry.

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Torr, Ancient Ships.  
 Tryon, Tariff Reform.  
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 (Greenland.) Two Journals: First kept by Seven Sailors in the Isle of St. Maurice; the second kept by Seven Other Sailors; Folio, boards.  
 J. J. Jusserand's *The English Novel in the Time of Shakespeare*. Trans. from the French by E. Lee. Illustrated. 65 copies on Japanese vellum.  
 Eugene Schuyler's *American Diplomacy and the Furtherance of Commerce*, 1895.  
 W. H. Bartlett's *Forty Days in the Desert in the Track of the Israelites*. 1867. London.  
 Carry On, 1st ed.  
 Over the Top, 1st ed.  
 Himebaugh & Browne, Inc., 471 5th Ave., New York.  
 Patterson's *Illustrated Nautical Encyclopedia*.  
 "Milan" in the Mediaeval Town Series, Ella Noyes.  
 The Five Skeptical Dramas by John Owen, Swan Sonnenschein & Co., London, 1896, or a later edition.  
 Athenaeus Bohn Library.  
 Winther's Index, vols. 1, 2 and 3.  
 Die Schwefelfarbstoffe, O. Lange.  
 Die Teerfarbstoffe, H. Bucherer.  
 Die Theorie des Farbprozesses, L. Jolivet.  
 Aus der Praxis der Anilinfabrikation, J. Walter.  
 Fantastics and Other Fancies, Lafcadio Hearn, Houghton.  
 Hochschild, Kohn & Co., Howard and Lexington Sts., Baltimore, Md.  
 Colonial Ballads, Sonnets and Other Verse, Mrs. Margaret Preston.  
 Practical Healing for Mind and Body, Jane W. Yarnall.  
 The Studies of the Old Testament, Peter Ainslie.  
 Romola, George Eliot, A. C. McClurg, at \$3 list.  
 Life of Napoleon, illus., ed. R. H. Horne Tyas, 1841.  
 Paul B. Hoeber, 67-69 E. 59th St., New York.  
 Military Surgeon, vols. 1-9, inclusive.  
 Saunders' Pocket Medical Formulary.  
 Dental Cosmos, vols. 1-11.  
 Text Book of Chiropractic, pub. American College of Mechano-Therapy.  
 Flourens, A History of the Discovery of the Circulation of the Blood. Translated by J. C. Reeve, Cincinnati, 1859.  
 Fort, Medical Economy During the Middle Ages, New York and London, 1883.  
 Hollenden Book Shop, Cleveland, O.  
 Bill Nye's Stories.  
 Mems. Count Grammont.  
 Nancy Stair's Poems.  
 J. P. Horn & Co., 1001 Chestnut St., Philadelphia.  
 Universal Anthology, 33 vols., ¾ red Mor., Merrill & Baker.  
 Standard Classics, vols. 3 and 4 in 1 vol. (French Revolution), Merrill & Baker.  
 Hunter & Co., Inc., 639 E. Broad St., Richmond, Va.  
 Britannica Encyclopedia, Sears Roebuck.  
 H. R. Huntting Co., Besse Place, Springfield, Mass.  
 Bartlett's Dictionary of Americanisms, 4th ed., enlarged of 1877.  
 Birds' Pub. by Nature Study Pub. Co., 1st 2 vols. or file.  
 Bellamy, Duke of Stockbridge.  
 Benson, Mrs. Ames.

## H. R. Huntting Co.—Continued

- Coulevain, American Nobility.  
 Maartens, My Lady Nobody.  
 Gaudel's English-French.  
 Illinois Book Exchange, Lakeside Bldg., Chicago.  
 Florida, Compilation of Public Acts, Duval, 1839.  
 George W. Jacobs & Co., 1628 Chestnut St., Phila.  
 The Great Prophecies of the Centuries concerning Israel and the Gentiles, Pember, pub. Revell, give price and condition.  
 Art of Worldly Wisdom, Gracian.  
 U. P. James, 127 W. 7th St., Cincinnati, O.  
 Whitney, Sanskrit Grammar.  
 Baedeker, United States.  
 Anton I. Jansky, 19 E. Adams St., Chicago.  
 National Cy. of Am. Biography.  
 Hovey, American Caves.  
 Carl Schurz, Rem.  
 Meredith Janvier, 14 W. Hamilton St., Baltimore, Md. (Cash.)  
 Rolland, Romain, Jean Christophe, English ed.  
 Service, Robt. W., 1st eds.  
 Pan: Art Folios, set or any.  
 Conrad, Children of the Sea, 1897.  
 O'Brien, S., Duty and Other Comedies.  
 Johnson's Bookstore, 391 Main St., Springfield, Mass.  
 Dreiser, The Genius.  
 Edw. P. Judd Co., Drawer 210A, New Haven, Conn.  
 Baedeker's Paris and Baedeker's France.  
 Kansas City Book Exchange, 715 Main St., Kansas City, Mo.  
 The Real Issue, William Allen White.  
 Precious Stones of the Bible.  
 The Kendrick-Bellamy Co., 16th St. at Stout, Denver, Colo.  
 Master Knot of Human Fate, Meredith, pub. Little, Brown & Co.  
 Nemesis of Food, J. Creighton Brown and A. Carlyle.  
 P. J. Kenedy & Sons, 44 Barclay St., New York.  
 Grou, Meditations on the Love of God.  
 Scheeben, Glories of Divine Grace.  
 Kimmel & Herbert, 518 Main St., Lafayette, Ind.  
 Trevena Furze.  
 Trevena Granite.  
 A. Kroch & Co., 22 N. Michigan Av., Chicago, Ill.  
 Cheyne's Surgical Treatment.  
 Judson, Europe in the Nineteenth Century.  
 Oxford Bible, Sunday School Teacher's ed., facsimile series no. 2, Frowde.  
 Thos. Carlyle, Frederick the Great.  
 Ohnet, Dr. Rameau.  
 Story of Mary McLane.  
 Ponce de Leon, Technical Dictionary, Spanish-English and English-Spanish.  
 Stuck, Kuenstler Monographien.  
 Baedeker, United States.  
 Coit, Message of Man.  
 Charles E. Lauriat Co., 385 Washington St., Boston.  
 Gunmaker of Moscow, Cobb.  
 Fishes of No. & Middle Amer., Bull. 47, U. S. Nat'l Museum, 4 vols.  
 Seven Beautiful Sinners.  
 Thomas Lodge, ed. McKerrow, or other editions.  
 Favorite Flies, Marbury; H. M. Co.  
 Sketches & Scraps, L. E. Richards.  
 Jean Francis Millet, W. E. Henley.  
 Short Hist. Engraving & Etching, Hind.  
 Orestes Bronson, 20 vols.  
 Ghost Stories of an Antiquary.  
 Sappho & the Island of Lesbos, Patrick; H. M. Co.  
 Work of Milton; Astolat Press, 1904.  
 Lives of the Milit. & Civil Engineers of Amer., C. B. Stuart; Van Nostrand, 1871.  
 John A. Lavender, 268 River St., Troy, N. Y.  
 Farmer's Cyclopaedia.  
 Tarbell's Notes on S. S. Lessons.  
 History of Cohoes, N. Y.  
 Shepherd's Historical Atlas.  
 World's Almanac, 1897.

## BOOKS WANTED—Continued.

W. U. Lewisson, 147 Tremont St., Boston, Mass.  
Pamphlets relating to George Washington.

N. Liebschutz, 226 W. Jefferson St., Louisville, Ky.  
Any volumes by A. J. Davis.

Little, Brown & Co., 34 Beacon St., Boston, Mass.  
The Genius, Dreiser.  
Earl Stanhope's Life of William Pitt.  
Life of Lafayette, Bayard Tuckerman.  
Life of Lafayette, M. M. Crawford.  
War in So. Africa, Makin.  
Pitt: Some Chapters of His Life and Times, Lord Ashbourne.  
Royal Navy, Clowes.  
Correspondence of Lord Chatham, ed. by Taylor and Pringle.  
Speeches in the House of Commons by William Pitt, the Younger, 3 vols., Lotus Lantern, Taylor Sabine.

B. Login & Son, 152 East 23d St., New York.  
Newsholme, Elements of Vital Statistics.  
Greene & Brooks, Genito-Urinary.  
Thornton, Formulary.

Long Island Book Exchange, Glen Cove, L. I.  
Karr, Alphonse, Voyage Antoine de Mon Gardin, 1845, or any in French.

W. H. Lowdermilk & Co., Washington, D. C.  
Abbott, History of Greece, 3 series.  
Gorman, Lee's Last Campaign.  
Cross, Camp and Field.  
Aguilar, Home Scenes.  
Wild, Last Ten Tribes.  
Tibullus, Elegies, trans. by Williams.  
Norris, Vandover and the Brute.  
Narratives of De Soto, ed. E. G. Bourne, 2 vols.  
Chemical Abstracts (American Chemical Society), vol. 1 to 1914.  
Annual of Scientific Discovery, or Year Book of Facts, 1855.  
Noll, Botanical Class Book, and Flora of Pennsylvania.  
Strauss, Life of Jesus, trans. by Eliot.  
Lawton, Successors of Homer.  
Winter, Wallet of Time.  
Pushkin, Poems.  
Brinton, Floridian Peninsula.  
Clausewitz, On War, 3 vols.  
Baedeker, Guide to Northern France.  
Holliday, Cavalier Poets.  
Holliday, Literature of Colonial Virginia.  
Holliday, History of Southern Literature.  
Holliday, Once Upon a Time.  
Holliday, Cotton Picker and Other Poems.  
Sophocles, Romaic, or Modern Greek Grammar.

Lowman & Hanford Co., Seattle, Wash.  
Chas. Eugene Banks, Sword and the Cross and Other Poems, 2.  
Carver Treatise on the Law Relating to Carriage of Goods by the Sea.

Macauley Bros., 78 Library Av., Detroit, Mich.  
The Spirit of the Age, Brangwyn, pub. Hodder & Stoughton.

McDevitt-Wilson's, Inc., 30 Church St., New York.  
The Historic Tea Party, Calet A. Wall.  
Daphne and Chloe (French, if possible).  
Motion Picture Books, pub. Amer. School of Correspondence.  
Stephens, Dictionary of National Biography.  
Shepherd's Historical Atlas.  
Camp, Notes on Track.  
Stoddard's Lectures.  
Catholic Encyclopedia.  
Jewish Encyclopedia.  
Britannica, 11th ed.  
Schlommann, Illustrated Technical Dictionary, vols. IX, X, XI, XII.

Joseph McDonough Co., 58 So. Pearl St., Albany, N.Y.  
The Table, Fillippini.

Thomas F. Madigan, 507 Fifth Ave., New York.  
Thorndyck's Handwriting, 1910.  
Booth's How to Read Character in Handwriting.  
Thompson's Sciology, Psychology, Pedagogy of Writing, 1911.  
Dreyfus Case v. Dodd, Mead Co.  
Any other works on the subject of Handwriting, Autograph Collecting, etc.  
Henry, O., Four Millions, 1906.  
Henry, O., Cabbages and Kings, 1904.  
Henry, O., Rolling Stones, 1912.  
Henry, O., Heart of the West, 1907.  
Also quote any other O. Henry 1st eds.  
Brotherhead, Centennial Book of the Signers, 1861.  
D. S. of George Washington, John Adams, Zachary Taylor and James K. Polk.

Madison Book Store, 61 E. 59th St., New York.  
Walsh, Moral Danger in War Books.  
Eggleston, Confederate War.  
McFadden's Encyclopaedia of Phys. Culture.  
O'Henry, 1st eds.  
Science & Health, cloth or leather bindings.  
Mason, Blue Goose.  
Munsterberg, To-morrow.

The Medical Standard Book Co., 301 N. Charles St., Baltimore, Md.

Alfred Fournier, Syphilis, French or English.  
Finger, Syphilis.  
Ehrmann's Pathology of Syphilis in German.  
Neisser, Syphilis.  
Doyle's Poisoned Belt.  
Krapelin, Psychiatrie.  
Binswanger, Lehrbuch der Psychiatrie.  
Aschaffenburg, Primieval Psychiatrie.  
Mickey Finn.  
Baedeker's Guide U. S.  
Jacobs, Notes on Rebel Invasion of Md.  
Bates, Battle of Gettysburg.

Isaac Mendoza Book Co., 17 Ann St., New York.  
Irvine, Cyclopedia of Anecdote.  
Stubbs, Genealogy of the Kirk Family.  
Viljoen, My Memoirs of the Boer War.  
Bax, German Societies in Middle Ages.  
Myers, Human Personality.  
Laing, Human Origins, Modern Zoroastrian, Modern Science and Modern Thought.  
Quote books and pamphlets on Texas.

Mercantile Library, 10th St., above Chestnut St., Philadelphia.

Plays and Poems, George H. Boker.

Methodist Book Concern, 581 Boylston St., Boston.  
Trustee Process, McConnell.  
Constables and Sheriffs, Hitchcock.  
History of English Journalism and the Foundation of the Gazette, J. B. Williams.

Methodist Book Concern, 730 N. Rush St., Chicago.  
Howard, Marriage as an Institution, Chicago U. Press.  
R. M. Wenley, Socrates and Christ.  
Wordsworth, Shakespeare and the Bible, J. Blackwood & Co.  
Hill, Jas L., The Immortal Seven, American Baptist.  
Giesy, Sam., The I Ams of Christ.  
Smith, E. M., The Mystery of Seven, Silent Analogies.  
Urban, Valuation, Macmillan.  
Nolloth, Rise of the Christian Religion, Macmillan.  
Goldziher's Mohammed and Islam, Yale University Press.  
Breed's History of Preparation of World for Christ, Revell.

Methodist Book Concern, 420 Plum St., Cincinnati, O.  
Christianity and Anti-Christianity in Their Final Conflict, cheap ed.  
Fletcher's Checks Antinomianism, set.  
Sacred Mountains, Headley.

The Methodist Book Concern, 5 and 7 City Hall Av., San Francisco, Cal.

Stevenson, Language of Flowers.  
Scott's Language of Flowers.

George M. Millard, 1651 Huntington Drive, South Pasadena, Cal.

Kelmscott Press, News from Nowhere.  
Kelmscott Press, The Book of Wisdom and Lies.  
Kelmscott Press, The Life and Death of Jason.  
Kelmscott Press, Love Is Enough.



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Miller's Book Store, Inc., 64 N. Broad St.,  
Atlanta, Ga.

Studies in Brown Humanity, Hugh Clifford.

The W. H. Miner Co., Inc., 3518 Franklin Av.,  
St. Louis, Mo.

Lord, Christian Science Healing, 1888.

I. C. S. Handbook of Nautical Terms.

Schirlitz, Greek-German Dictionary.

Mark Twain, Tom Sawyer Hartford, 1890.

Bailey, A. W., The Sage Brush Parson.

Bailey, A. W., Life and Letters of William Henry  
Huxley.

Bayly, Harold, The Lost Language of Symbolism, 2  
vols.

Keim, Life of Jesus.

H. A. Moos, 331 W. Commerce St., San Antonio, Tex.  
Locomotive Up to Date, E. McShane.

Moroney's, 3d and Walnut Sts., Cincinnati, O.

Bonemelli, Byrne Homologies, for whole year.

Cunningham's, Gray's and other Anatomy.

Hastings Great Text and Dictionary.

Spurgeon's Beecher and Skeleton Sermons.

Book of Knowledge.

Compensation, Celia Gardner.

Shaw's William of Germany.

Quote Anatomical Atlas, any.

Twain set, cheap.

The Morris Book Shop, 24 N. Wabash Av., Chicago.

U. S. Dispensatory, last revised ed.

Clubs and Club Life, Timms.

Icaria, Robert Shaw.

Amogeddon, Stanley Waterloo.

In the Morning's Glow, Roy Gilson.

Dawson's Life of Harrison, 1834.

Winthrop's Sargent, 1783.

Hillier's Pioneer History, 1848.

Field, Police Administration, Putnams.

Shield, Life of S. S. Prentiss.

Hulbert's Historic Highways, vol. 10.

McGuffey's Readers, Any printed between 1844 and  
1854.

Ray's Arithmetics, Early editions of any.

Music Books, The Song Monarch.

Music Books, The Song King.

Edward's Analytical Readers, Entire series early eds.

Monteith's Geographies, The series.

Casanova, 12 vols., English ed.

Zola's Works, 12 vols., Lutituan Soc.

Muskogee Public Library, Muskogee, Okla.

Ruffini, Lorenzo Benoni.

Trollope, He Knew He Was Right.

Trollope, Is He Popenjoy?

Trollope, Nina Balatka.

Newbegin's, San Francisco, Cal.

Hearn, Fantastics and Other Fancies.

Cook's Voyages, 1785.

Vancouver's Voyages.

Hawaiian English Dictionary.

Fornander, 3 vols.

Early pictures of scenes in Hawaiian Islands.

Early pictures of scenes in San Francisco.

Great Psychological Crime.

National Geographic Magazine, January, February,  
March, 1905, also complete set for year 1904.

Miss Newell, 1382 Mass. Av., Cambridge, Mass.

Aesop-Bible-Horace 1768-Paradise Regained 1758 or  
1760.

Catullus-Horace-Lucretius-Milton-Terence, 4tos. All  
printed by Baskerville.

W. W. Nisbet, 12 So. Broadway, St. Louis, Mo.

Child's Own Book, 1st story, Alibaba and the 40  
Thieves.

Ellis, Red Eagle.

Mead, The Lee Family of Md. and Va.

Print Collectors Quarterly, any.

Lowry, Historical Intro. to Chemistry.

Industrial Chemistry, Anything.

Sutton, Volumetric Analysis.

New International cyclo., thin paper.

The Norman, Remington Co., 308 N. Charles St.,  
Baltimore, Md.

Nicolay & Hay, Lincoln, 10 vols., 1st ed.

Owen, Red Headed Gill.

Gribble, Geo. Sand and Her Lovers.

Metcalf, Organic Evolution.

Hill, Duke Decides.

Old Corner Book Store, Inc., 27 Bromfield St., Boston.

Loeb, Dynamics of Living Matter.

Roberts, Denise.

Hills of Dreams, Machen.

House of Souls, Machen.

Edward W. Washburn's Epochs in Church History,  
pub. E. P. Dutton Co. in 1883.

E. H. Otting, Warren, Ohio.

La Farge, Considerations on Painting.

Dio's Rouel, 6 vols.

Vivian, Sociological Study of Bible.

Vivian, Churches in Modern Thought.

Burry, History and Freedom of Thought.

Blanchford, God and My Neighbor.

Blanchford, Merry England.

Godwin, Adventures of Caleb Williams.

Stubbs' Const. Hist. of England, vol. 3.

D. L. Passavant, Zelienople, Pa.

U. S. Magazine, Phil., 1779; \$5 paid.

Nicklin, Pleasant Peregrinations Thru Pa.

Audubon, Ornith. Biograpy; \$7.50 paid.

Engraved Portrait Gen. Pike, Edwin.

Bartlett, Personal Narrative, N. Y., 1854, vol. 1.

Molte, Fifty Years in Two Hemispheres.

Knobel, British Exploits in S. Amer., recent.

Amer. Whig Review or Amer. Review, Year 1852 or  
March No. 1852, 2 copies.

Herndon & Week, Lincoln, vol. 2 only, 1889.

Evans, Estwick Pedestrian Tour.

All books describing Pittsburgh before 1850.

De Hass, Indian Wars, Title and Frontispiece.

Louden, Indian Outrages, reprint.

Hayard, Hist. Collection, vol. 2.

Peoples' Library, 2079 Sutter-Fillmore St., San Fran-  
cisco, Cal.

Halsey, Handbook Machine Designers and D.  
Californiana items of any kind.

The Perine Book Co., 1413 University Av., S. E.,  
Minneapolis, Minn.

Strasburger, Text Book of Botany.

Thomas Perkins, Box 50, Boston, Mass.

Warblers of North America, Chapman.

Micrographic and Dictionary, 4th ed. or later.

Philadelphia Book Co., 17 S. Ninth St., Philadelphia.

Lamborn, Cotton Seed Products.

Ellis, Hydrogenation of Oils.

Lunge, Coal Tar & Ammonia, 1st and 2nd eds.

Pierce & Scopes, Inc., 59 Maiden Lane, Albany, N. Y.

Battershall, A Daughter of This World.

L. Pingpank, 122 Virginia Av., Indianapolis, Ind.

Scott's Answer to Paine's Age of Reason.

Book of Knowledge.

Ecce Orienti, Rites and Ceremonies of the Essenes,  
Indiana Form, 1910.

Nat'l Geographic Magazines, Jan., 1914, 12 copies;  
Oct., 1912, 6 copies; Nov., 1911, 12 copies.

N. Pine, 97 Fourth Ave., New York.

Picaroons, Burgess.

Mademoiselle Miss, Harland.

Autobiography of a Boy, Street.

Strictly Business, Any edition, O'Henry.

Charles H. Platz, 132 State St., Albany, N. Y.

Stoddard's Lectures, vol. 14, 15, green cloth.

House & Garden, Apr.-Nov., 1915.

Ruggles of Red Gap.

Fred E. Pond, Room 315, 1400 Broadway, New York.

Aloe, The (annual), 1854.

Boston Notion (weekly), 1841-3.

Tales of Spanish Seas, Herbert.

Village Inn, The, Herbert.

Virgin's Vengeance, The, Herbert.

## BOOKS WANTED—Continued.

C. S. Pratt, 161 Sixth Ave., New York. [Cash.]

R. H. Davis, Princess Aline, 1895.  
R. H. Davis, Soldiers of Fortune, 1898.  
R. H. Davis, Bar Sinister, 1903.  
Cicero, De Natura Deorum (Latin).  
Any Mss. of J. Mitchel, W. Hubbard, or Mather.

Presbyterian Board of Publication, 509 So. Wabash Ave., Chicago.

Harnack's Dogma and Ballard's Determinism.  
Sheldon's Church History.  
Life of God in the Soul of Man, Henry Scrougall.

Presbyterian Board of Publication, 415 Church St., Nashville, Tenn.

Robert South, Sermons.  
Veatch, Two Samauri.  
Lowell, Government and Parties in Continental Europe, Houghton.  
Jowett, Thucydides, 1 vol.  
Storr's Orations and Addresses.

Presbyterian Board of Publication, 120 Witherspoon Bldg., Philadelphia.

McFall, Beautiful Children Immortalized by the Masters.  
The Expositor's Bible, Ecclesiastes, Song of Solomon, Lamentations, all in 1 vol., bearing imprint of A. C. Armstrong & Son.

Presbyterian Board of Publication, 315 N. Tenth St., St. Louis, Mo.

History of the Reformation, D'Aubing, vol. 1 only.  
Letters and Prose Remains, A. H. Clough.

Presbyterian Board of Publication, 278 Post St., San Francisco, Cal.

Shaw, The Difficult Life.  
Directorium Asceticum Scaramelli, 4 vols., Benziger.  
Mr. Scraggs, Henry Wallace Phillips.  
Kirkpatrick, Doctrine of the Prophets S. H. Persia by a Persian.

Presbyterian Book Store, Fulton Bldg., Pittsburgh, Pa.

Masks Off, Talmage.

Public Library, Brookline, Mass.

Atlas of Ancient History, Shepherd & Holt.  
Stephen & Lee, Dictionary of National Biography, Index and epitome only.  
Dr. Grenfell's Parish, Duncan.

The Public Library, Detroit, Mich.

Britton & Brown, Illustrated Flora, 3 vols., Scribner.

Public Library, North Yakima, Wash.

Century Dictionary and Cyclopedia of Names; good second-hand copy; 12 vols. buckram, 1914 ed. preferred.

Putnam's, 2 West 45th St., New York.

Sargent, James Mountjoy or I've Been Thinking.  
Meehan, Flowers and Ferns, both series.  
Christian Science, Hillcrest edition of Twain.  
Thirty Thousand Dollar Bequest, Hillcrest edition of Twain.  
Literary Essays, Hillcrest edition of Twain.  
Joan of Arc, Hillcrest edition of Twain.  
Studio Extra Nos., Peasant Art in Lapland, Sweden, Russia and Austria-Hungary.  
Army & Navy Journal, April 13, 1904.  
E. S. Miller, The Plants of Suffolk Co.  
The Trial of Jeanne d'Arc.  
G. H. Ellwanger, Idyllists of the Countryside.  
P. A. Graham, Nature in Books.  
Palgrave, Landscape in English Poetry.  
The Family History in the line of Joseph Convers of Bedford, Mass.

## Putnam's—Continued

Little Pet Books.  
Hancock, Complete Kana Jiu Jitsu.

W. S. Ripley, Jr., 40 Emerson St., Wakefield, Mass.  
Robinson, Forest & Stream Folks, 1886.  
Greener, Science of Gunnery, London, 1846.  
Russell, Handbook of Rifle Shooting, Toronto, 1869 (Incomplete copy might do).  
Duane, Handbook for Riflemen, 1812?

Riverbank Laboratories, Geneva, Kane Co., Ill.

Works on ciphers, cryptography, cryptology, steganology, steganography, polygraphy, crytomenytics, scotography, and synthemology also deciphering, published at any time prior to 1825. Please send careful description, date and price.

A. M. Robertson, 222 Stockton St., San Francisco, Cal.  
Address Before the California Pioneers' Society 1866, Edmund Randolph.  
An Englishman in Paris.

E. R. Robinson, 410 River St., Troy, N. Y.

Catlin's Eight Years in Europe.  
Marshall, History of Kentucky, 1824, vol. 2.  
The Better Way or What I Live For, pub. Methodist Book Concern, 50 years ago.  
Taylor, R., Devil's Pulpit, pub. Eckler.  
Bob Taylor's Life Pictures.  
Hobomok (An old novel).  
Robinson, W. J., Never Told Tales.

Robson & Adee, Schenectady, N. Y.

Mark Twain, Complete set.  
Standard Oil Co., Tarbell.

Jos. F. Sabin, 22 Pine St., New York.

Scammon's History of the Mammals of the N. W. Coast, San Francisco.

St. Louis Public Library, St. Louis, Mo.

Dewey, Decimal Classification, 6th ed., 7 copies.

St. Paul Book & Sta. Co., 55 E. 6th St. St. Paul, Minn.  
Not Guilty, Blatchford.

The Salem Press Co., Salem Mass.

Church and State in U. S., Scribner.  
The Religion of To-morrow, Frank Crane.  
Fear.  
Invitation Heedel, Stone.  
Outlook of Ireland, Dunraven.

G. Schmitt 25 Whitehall St. New York.

Steamships and Their History, E. Keble-Chatterton, 1910.  
Bilder aus der deutschen Seekriegsgeschichte, R. von Werner.

Schulte's Book Store 80 Fourth Ave., New York.

Lee's History of Methodism.  
B. Peck's Ashes of a Southern Home.  
Anything by Chainey.  
The Priests' Daily Manna, James Schmitt.  
Any works of Jonathan Mitchell, William Hubbard and Cotton Mather.  
Dr. Sihler's Testimonium Animae.  
Tuttle Genealogy.  
Gilbert's Interpretation of the Bible.  
D. Peck Genealogy or any other Peck Family.

Scrantom, Wetmore & Co., Rochester, N. Y.

Walter S. Landor, Allan Ramsay and Southey, Camelot ed., Parker B. Simmons.

Scruggs-Vandervoort-Barney, Olive St., St. Louis, Mo.  
Encyclopedia of Classified dates, Chas. E. Little, pub. for Funk & Wagnalls.

Charles Sessler, 1314 Walnut St., Philadelphia.

The Troll Garden, Doubleday, Page & Co.  
Surtees Novels, reprints.

Shepard Book Co., 408 S. State St., Salt Lake City, Utah.

Flamarion & Gore's Popular Astronomy.  
Anderson's Constitutions and Select Documents of France.



## BOOKS WANTED—Continued

- George D. Smith, 547 Fifth Av., New York.  
Panger's Annales Typographique, 11 vols.  
Harris, Joel Chandler, Nights With Uncle Remus, 1st ed., Frost illustrations.  
Swett, Adventures of a Deaf Mute.  
Bolles, Early History Bethlehem, N. H.  
Hamilton, Alexander, Writings of, 7 vols.  
Brokaw, Irving, The Art of Skating, best ed.  
Dunlap, History of the American Theatre, 2 vols.  
Morris, William, Earthly Paradise, 8 vols., Kelmscott.  
Corelli, Marie, 1st eds.  
Goldsmith, Deserted Village, London, 1841, illus. the Etchers Club.  
Songs of Shakespeare, London, 1852, illus. Etchers Club.  
Ruskin, Seven Lamps of Architecture, 1st ed.  
The Near East from Within, London.  
Political Posters of Henry Clay and Daniel Webster, in color.  
Hamilton, Alexander, Writings of.  
Corelli, Marie, 1st English eds.
- Hiram Smith, 22 Elm St., Morristown, N. J.  
New York Daily Tribune Index. Single numbers or complete set.
- W. E. Smith, 321 Chestnut St., Philadelphia.  
Hollingsworth Genealogical Memoranda in the U. S., Balto., Md., 1884.  
Early Scotch magazines and newspapers, before 1820.
- W. H. Smith & Son, 12 Milford Lane, London, W. C.  
Dreiser, Sister Carrie, Harper's ed.
- Smith's Book Store, 805 N. Howard St., Baltimore, Md.  
Child's Book of Knowledge, vol. 20 only.  
Britannica Encyclopaedia, thick paper, last ed.  
Baldwin's Dictionary of Philosophy and Psychology, 3 vols.  
Canary and Other Cage Birds, pub. Cassell.  
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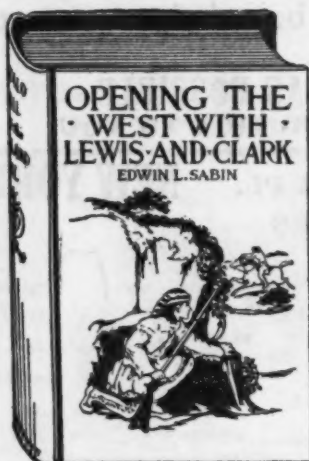
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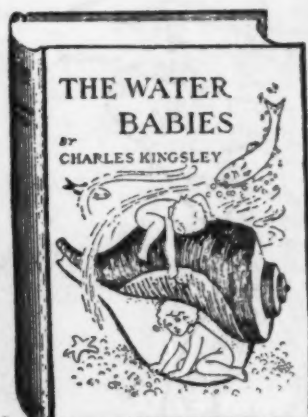
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